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Glasgow dental business changes hands for the first time since 1998

Specialist business property adviser, Christie & Co, has announced the sale of Anniesland Cross Dental located in Glasgow's West End.

Established over 70 years ago, Anniesland Cross Dental is a successful, mixed-income dental practice with one fully equipped surgery and circa 3,300 registered patients.

The practice has been owned by Jason Fisher since 1998 and was brought to market to allow him to retire. Following a confidential sales process with Joel Mannix at Christie & Co, it has been purchased by Alexander Jeffcoate who owns one other practice in Glasgow.

Jason Fisher, former owner of Anniesland Cross Dental said: 'I was a single-handed practitioner for 26 years and decided that it was time to take things easier. Joel found me the perfect buyer who has already been a huge hit with the patients and the staff. He already has ambitious plans for the practice, and I am certain he will make a huge success of it.'

Alexander Jeffcoate, new owner of Anniesland Cross Dental, commented: 'I bought my first dental practice, Dalmuir Dental Care now Vanguard Dental Dalmuir, in September 2022 and have since enjoyed the challenge of running the business alongside working as a dentist.

'I decided to buy Anniesland Cross
Dental as it presented a great opportunity
to acquire a busy dental practice in a great
location. The practice is longstanding and
has a good reputation locally with many of
the patients. The practice currently has one
surgery, however there is space to increase

the number of surgeries within the existing building footprint. I plan to renovate the practice to create a clean and modern clinical practice and provide a comfortable and relaxing environment for our patients. The increased surgery numbers and renovation will allow the practice to register more NHS patients and continue to deliver the highest standard of care.'

Joel Mannix, Associate Director – Dental at Christie & Co, added: 'Following 26 years of successful ownership, it was a hard decision for Jason to bring Anniesland Cross Dental to market. However, through a meticulous, confidential sales process, we identified the perfect buyer in Alexander, and I'm sure that he will take the practice to further success and continue the good reputation that Jason has established over the decades.

'We continue to sell the majority of practices in Scotland to independent buyers, and this deal is no exception. We expect this trend to carry on well into 2024.



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allows you to make any alterations you'd like, to build the perfect space with the help of the team's innovative ideas. Choose stylish and durable cabinetry options from brands such as Edarredo and Apex, to create a comfortable environment which reflects your needs.

For more information call Clark Dental on 01268 733 146, email info@clarkdental. co.uk or visit www.clarkdental.co.uk.

