

Managing the transition to CFC-free inhalers: Case studies from the SMART nurse project

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Abstract

Aim

To review methods used by general practitioners to transfer patient to CFC-free inhalers and to obtain the views of practices on the impact of the SMART project, a managed transition programme for primary care

Method

An audit (in the latter part of 2000) of transition methods employed by two primary care practices to change eligible patients over to CFC-free devices was carried out. Questionnaires were distributed to all practices who had participated in the transition programme

Result

The audit of the two practices showed that a significant proportion (87%) of eligible patients transferred to CFC-free devices.

Review of responses from 80 participating practices who had completed the questionnaire indicated that 90% felt a managed transition is beneficial for patients

Conclusion

A managed changeover to CFC-free devices enables practices to assess patient treatment plans and to ensure that patients are adequately informed about issues surrounding the changeover. It also has the potential to improve patient compliance with treatment. While the transfer of patients does have time and resource implications for practices, a plan that is well organised and implemented delivers more effective and improved patient care

Introduction

Concerns about the depletion of the ozone layer brought about by the widespread use of chemical substances such as chlorofluorocarbons (CFCs), led to the development of the 1987 Montreal Protocol on Substances that Deplete the Ozone Layer¹. Governments of countries who signed up to the Protocol agreed to restrict CFCs to essential use only (which includes inhaler use) and to phase out CFCs altogether once alternative technologies became available. By 2005 it is expected that CFCs will have been withdrawn completely².

Hydrofluoroalkanes (HFAs) have now been identified as acceptable alternative propellants for inhaler devices. New inhalation technology developed to use HFAs has required the reformulation of compounds and resulted in differences in taste and delivery. While the reformulated products and delivery devices are as safe and effective as the previous CFC versions, these changes may affect patients' acceptance of the new CFC-free inhalers. Many UK general practices are currently transferring patients from CFC inhalers to CFC-free devices. The switch to CFC-free devices could present a number of opportunities for the primary care team to improve the management of asthma patients. Not least of these is the chance to educate and/or re-educate patients about their condition and review its management. This paper aims to explore some of the methods used by primary care practitioners to undertake this transition.

Managed transition programmes

Guidance and models to assist practices in the transfer of patients to CFC-free metered dose inhalers (MDIs) have been published³⁻⁵ and programmes to facilitate the changeover have also been established. One such

programme is the Strategic Management of Asthma and Respiratory Transition (SMART) project. Funded by the pharmaceutical industry but managed by an independent healthcare services organisation, Venti Health, a team of specially trained SMART nurses has been set up to facilitate and support practice transition to CFC-free inhalers. The project operates on a regional basis. General practitioners who indicate that they would like to switch appropriate patients to CFC-free inhalers and wish to participate in a planned transition programme receive a referral to the independent healthcare organisation, managing the SMART project. A SMART nurse operating in the region in which the practice is located then makes an appointment with the surgery to discuss the level of support the surgery requires and to present models of how the transition might be undertaken. These models have been developed from research conducted by the Department of Primary Care at the University of Liverpool⁵. The parties involved (which may include practice partners, the practice manager, nurses, reception staff, the local pharmacist and Primary Care Group) then agree a Transition Plan appropriate to the practice needs; this details the specific course of action for the switch to CFC-free devices. As each practice has different patient populations and management systems, the criteria for switching patients and the methods used are not uniform but tailored to individual practice circumstances. Once the changeover is complete, the practice partners are asked to complete a General Transition Questionnaire about the transition process. The SMART nurse as part of the process provides each practice with the questionnaire. These are then forwarded to a designated SMART Nurse who is responsible for analysing the results. The questionnaire helps the practice to evaluate the SMART programme and possibly use the experience gained to improve practice procedures and patient

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management in other areas. Through an audit-based approach, the experiences of two of the many primary care practices that have transferred patients to CFC free devices are reviewed here. We also present the results from the GP Transition Questionnaire which has been completed by 80 practices who have participated in the programme

Practice One

Interventions Prescription label; letter and leaflet requesting patient make a surgery appointment telephone follow-up questionnaire.

Practice One is located in a large UK city and has a patient population of mixed socio-economic status. There are approximately 7,000 registered patients of whom around 800 have asthma. Patients whose use of inhaled β -2-agonists was considered excessive (i.e. using \geq β -2-agonist inhaler per month, equivalent to approximately 6 puffs/day), non-inhaled steroid users or patients with asthma who had not been seen at the surgery during the previous 12 months were identified from the practice's computer records. The initial Transition Plan aimed to target patients currently using salbutamol (n=135, identified from computer records), change these patients over to salbutamol delivered using a CFC-free MDI and, on review of treatment, step up some patients to a CFC-free steroid MDI if considered necessary. It was agreed that the practice would send letters to patients explaining the transition and set up individual appointments. Shortly into the programme, this plan was changed on the request of one of the practice partners. Rather than booking individual patient appointments, which was considered a time-consuming process, a leaflet informing patients of the changeover was to be added to scripts. The potential drawbacks of this 'wholesale' method of switching patients has been highlighted previously.⁶

The prescription label approach was not well received by some patients who felt ill-informed about the changeover. As a result, patients used routine appointment times to ask their practice GPs questions about the new inhalers. Consequently, the programme reverted to the original appointments system and letters, accompanied by information leaflets on CFC-free devices explaining about the need to switch to CFC-free MDIs, were mailed to patients requesting attendance at the surgery for treatment review with the transition nurse.

Patient follow-up questionnaire

Given that some patients had been unhappy with the prescription label method initially employed to transfer patients, and felt that they had received insufficient or inadequate information, Practice One developed a follow-up questionnaire to assess overall patient satisfaction with the switch to CFC-free inhalers. The questionnaire, which was administered to patients by telephone, was jointly designed by the SMART nurse and one of the practice GPs. All questions required either a Yes/No answer but patients also had opportunity to provide other comment, for example if they were dissatisfied with the transfer process or had experienced problems with the new inhaler. This meant that the questionnaire had an anecdotal element and the analysis of patients' additional comments was therefore somewhat subjective in nature. The main results from the questionnaire are detailed in Table 1. Although the number of participants at 53 was lower than anticipated (118 patients had transferred to CFC-free devices), some patients either had no number listed on surgery records or could not be contacted at the time the survey was undertaken.

After the initial problems with the prescription label approach were resolved, once switched to the CFC free device the majority of patients (85%) who had switched were happy with the new device and had few concerns. This finding is in line with other reports of patients' generally positive attitudes towards CFC-free inhalers.⁸

Practice Two

Intervention Explanatory letter; Invitation to transition clinic; therapy reviewed on computer and appropriate patients changed; delivery device assessment

Practice Two is situated in an urban area in the north west of England and has a total patient population of about 2,000 with approximately 10% of patients listed on the asthma/respiratory register. The transition programme to change patients over to CFC-free inhalers was carried out over a period of 6 months beginning in January 2000. As well as managing the transition of CFC free inhalers, the practice wanted to review their patients using Dry Powder Inhaler (DPIs) as they felt they wished to offer the opportunity to patients using these inhalers to change to a CFC free breath actuated device at a reduced dose of inhaled steroid. This could reduce the cost of

Table 1. Results of telephone questionnaire administered 3 months after transition by Practice One

	No.	(%)
Participants in telephone questionnaire	53	100
Remaining on CFC-free prescription	47	89
Transferred to alternative treatment	6	11
Reasons for transfer		
Recurring sore throat	1	1.8
Disliked CFC-free device	2	3.7
Unknown reason	3	5.6
Satisfied with CFC-free device	40	85
Differences noted with CFC-free inhaler		
Change in taste	28	53
Positive feature	4	
Negative feature	6	
Neutral	8	
Change in sensation on the throat	10	19
Positive feature	5	
Negative feature	5	
Neutral	0	
No differences noted	17	32

*Some patients cited >1 difference

prescribing within the surgery as well as optimising patient's treatment following respiratory review. Before transfers to CFC-free devices could be recommended, patients who were >12 years of age and currently receiving a prescription for one of the following were identified from the patient list for treatment review: budesonide DPI, fluticasone DPI, or beclomethasone breath-actuated device. The patients (n=250) each received a letter inviting them to attend a specified appointment at one of the five asthma clinics scheduled for a review of their asthma treatment. The letter stressed the importance of regular treatment reviews. At the clinics, patients underwent a full respiratory assessment, were told about the new CFC-free inhaler that was available and asked if they were happy to try it. They were informed that if they were not happy with the new inhaler then their medication would be changed back to a DPI.

Those patients who were currently using beclomethasone MDIs were automatically switched to CFC-free MDIs via notation on computer records and were sent a detailed, explanatory letter about the change, offering them the opportunity to make an appointment at the respiratory clinic if they had any concerns regarding the change to their inhalers.

Results from the transition clinic

Table 2 lists findings from the clinics, which were attended by 119 patients who underwent respiratory function tests and had their treatment reviewed. Nearly one-third of the 92 patients who were previously prescribed Turbohalers were found to be unsuited to the device due to low inspiratory flow rates. The large size of the practice and limited practice nurse resources had meant that it had been some time since these patients had last received an assessment. During clinic visits, the reasons for patients' willingness or unwillingness to transfer to a different device were also ascertained. A number of patients cited satisfaction with their current treatment as the reason for being reluctant to switch and one patient was willing to accept only a GP recommendation to transfer. However, the audit of clinic records showed that, of 102 patients given the option to change to CFC-free inhalers following attendance at the clinic, 89 (87%) decided to transfer. These clinics also identified patients with poor inhaler technique and patients that were not complying with their inhaled therapy and these issues were addressed. Practices may be concerned about the amount of time that switching patients to CFC-free devices will require. At Practice Two a total of five asthma clinics comprising 12 sessions each, were conducted by two nurses. Each session consisted of 21 appointments with an average appointment time of 10-15 minutes per patient. This schedule allowed for all 250 patients identified from the respiratory register to be offered a clinic appointment (although not all patients attended the clinics). It also should be noted that a further 35 patients were changed to a CFC-free medication in the same device via an administered switch and a detailed letter and accepted this without taking up the opportunity to be seen at clinic.

Table 2. Findings from asthma clinics - Practice

	No.	%
Attendees at asthma clinic	91	
Patients no longer requiring asthma medication	10	8
Poorly compliant patient	14	2
Inadequate inhaler technique identified	4	3
Patients offered transfer to CFC-free device	20	
Patients accepting transfer option	89	8

General Practice Questionnaire

To determine whether a managed transition programme meets the needs of practices and to draw attention to any gaps in the current management of asthma, all participating practices were asked to complete a GP Transition Questionnaire 3 months after finishing the programme. Questions related to practice structure, the changeover method(s) used, and the practices' views on patient responses to the transition were included. 80 practices completed and returned the questionnaire.

Results

Review of data available from 80 practices who have completed the questionnaire provides useful insight into attitudes towards the transition (Tables 3 and 4). Most doctors felt confident that they and members of their primary care team were well-prepared for dealing with the changeover: responses indicated that 97% of reception staff, 95% of practice nurses and 86% of pharmacists were adequately prepared.

The most common patient 'complaint' identified by questionnaire respondents was that, of those patient voicing concerns, 54% felt that the CFC-free MDI was less effective than their previous medication. Half of the patients who expressed negative views to their practice disliked the taste associated with the CFC-free device (Table 4). These two problems may highlight deficiencies in the education of asthma patients prior to the switch. The need to present patients with key facts that stress the positive points of transferring to CFC-free inhalers and informing patients of the differences they will likely encounter has been noted⁶

Despite these patient concerns, 90% of practices considered that the managed transition had benefited patients in several ways and had been useful in highlighting areas of asthma care that could be improved. Specifically, the nurse-led clinics have prompted the development of an asthma register at some practices where none existed previously. The clinics also enabled patients whose treatment was inappropriate to be identified: individuals who were either overusing β -2-agonists or prescribed an inhaler device for which they lacked the necessary dexterity or inspiratory flow, or were otherwise unsuited to their

Table 3. Practice demographics and response to transition

Practice	No.	(%)
Completing questionnaire	80	100
Pre-existing asthma clinic	48	60
Asthma population 401-800 patient	63	79
Reporting transition problems with		
≤10% of patient	71	89
10-20% of patient	8	10
≥1-40% of patient	1	1
Considering managed transition beneficial to patient	72	90
Viewing transition process		
Positively (chance to review treatment, check compliance, demonstrate new treatments)		9
Negatively (increased workload, stressful, achieved little)		1
Neither positively nor negatively		0

Table 4. GP reporting of patient response to CFC-free device

	% of practice (n=80)
Reporting positive comments from patient	42
Of this 42%, practices reported the following comments	
Positive patient comments	
Preferred new device	32
Preferred taste to previous device	23
Less spray in mouth and throat	19
New medication as effective as old	32
New medication more effective than old	65
Reporting negative comments from patient	32
Of this 32%, practices reported the following comments:	
Negative patient comments	
Preferred CFC device	34
Did not like the taste	30
Lack of impact at back of throat	17
Felt less effective than previous medication	34
Difficulty using the device	6

usefulness of patient registers in different disease areas. One practice believed that similar schemes for other diseases, such as diabetes, would be helpful

Discussion

The two case studies discussed and the results from the GP Transition Questionnaire highlight a number of issues in relation to the transition to CFC-free inhalers. A managed changeover to CFC-free devices provides a valuable opportunity for the GP team to review the care plans of their asthma patients. Reassuring patients and alleviating concerns about the efficacy and safety of new treatments are key elements in a transition process.

The experience of Practice 1 demonstrates the importance of clear lines of communication, both within the primary care team and to the patient. The

change from the initial appointment plan to prescription labels was made without full consultation and proved unpopular. This underlines the value of group decision-making to ensure that all involved are informed of and satisfied with the procedures that have been established for transition to CFC-free products. The commitment of the entire primary care team is required if a successful programme is to be executed.

From the patient's point of view, the dissatisfaction experienced by some patients who felt that they were not sufficiently apprised of the changeover by the use of a prescription label stresses how vital it is to give patients as much information as possible regarding changes to their medication and to offer a rationale for the change. Ideally, this process should be undertaken in a structured manner, before, during and after transition to achieve the desired result of a satisfied compliant patient who fully understands the reason for the changeover. It is also important to ensure that any information provided is in a form appropriate to the patients' needs. One Canadian study found that a brochure specifically developed to explain to patients why their MDI would be changing was poorly understood by many recipients and had the negative effect of producing new concerns about the switch in one-third of patients.⁹

A number of useful learning points were derived from the experience of Practice Two. The establishment of asthma clinics for the transition proved successful. The value of using a combined approach, i.e. one-on-one appointments with a nurse or doctor together with printed information has been noted elsewhere.¹⁰ Equally, it has been shown that patients are more receptive to changing to a CFC-free inhaler if their doctor recommends the switch.^{6,11} From the practice's point of view, transferring patients to CFC-free devices need not be an onerous procedure if managed properly. Establishing a clear structure and timeframe for the plan is vital for a successful programme. As the figures show, the vast majority of patients experienced few problems and the practice felt that the managed transition was beneficial to both patients and to the practice.

While providing insights into managing the transition process itself, these case reports and GP survey results highlight several areas where improvements in the clinical management of asthma patients generally could be made. Regular checks of inhaler technique and of the patient's physical ability to use the inhaler are required. Annual checks to ensure that the patient is being prescribed the correct drug dosage would also be useful. Additionally, routine audits could be used to identify patients using large quantities of β_2 -agonists but whose asthma may be sub-optimally controlled. As part of the NHS move to clinical governance, guidance and advice from the National Institute for Clinical Excellence on managing asthma and the establishment of local clinical audit systems or arrangements may be formalised, which should assist in improving asthma care at the local level.

Whatever approach practices adopt to switch patient to CFC-free devices, the introduction of a more environmentally acceptable propellant for the delivery of respiratory drugs means that all primary (and secondary) care teams will need to act soon. CFC-free inhalers are here to stay; armed with this knowledge practices should ensure that they use this opportunity to assess practice procedures so that they can optimise the management of asthma patients and patient compliance with treatment. ■

Editors Note

The practices decided in this audit, where the decision to switch from a CFC device was made, to prescribe a 3M inhaler device (Qvar MDI or Autohaler).

Editors Note

In this audit inspiratory flow was measured using the IN-Chec[®] device

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