naturejobs

t takes time, effort and no small amount of talent to successfully complete postgraduate and postdoctoral studies. But the next step in a scientific career — a faculty position — comes with a fresh round of challenges. Unlike mastering a new lab technique, there is no ready-made instruction manual for learning how to manage and run a lab for the first time.

This issue was addressed late last month by Matthias Haury, training manager at the European Molecular Biology Laboratory in Heidelberg, Germany, when he spoke at a *Naturejobs* careers conference in London. Haury offered advice on how to approach the setting up of a new lab. First and foremost, he said, you need to think about the big picture. Examine the academic and science enterprise structure of the country where you plan to base your lab — funding and policy issues may affect a lab's long-term future and near-term struggles. In addition, Haury said, you need to vet all of the elements that could affect the lab's productivity, from grant and equipment availability to core facilities — even water quality is worth checking as it could affect experimental outcomes.

Another key step, Haury noted, is to draw up your budget before you begin. This needs to include consumables and small lab equipment, as well as having some room for contingencies. Then you need to work out who to recruit. Quality rather than quantity of staff is important — although Haury said that he has had more success with applicants with creative CVs and unconventional backgrounds rather than just stellar grades. Above all, personal rapport is key.

Lab-management courses can be helpful, such as those offered by the European Molecular Biology Organization or the Howard Hughes Medical Institute (see *Nature* **451**, 740-741; 2008). But Haury emphasized the route to success involves maximizing your "personal impact factor" by speaking at meetings, publishing and writing reviews. The better this impact factor, the better your networking opportunities and grant possibilities — and the better the chances that you will attract superb staff.

Gene Russo is editor of Naturejobs.

CONTACTS

Editor: Gene Russo

European Head Office, London

The Macmillan Building, 4 Crinan Street, London N1 9XW, UK Tel: +44 (0) 20 7843 4961 Fax: +44 (0) 20 7843 4996 e-mail: naturejobs@nature.com

European Sales Manager:

Andy Douglas (4975) e-mail: a.douglas@nature.com

Natureevents:

Ghizlaine Ababou (+44 (0) 20 7014 4015) e-mail: g.ababou@nature.com

UK Corporate: Nils Moeller (4953) Southwest UK/RoW:

Alexander Ranken (4944)
Northeast UK/Ireland:
Matthew Ward (+44 (0) 20 7014 4059)

France/Switzerland/Belgium:

Muriel Lestringuez (4994)
Scandinavia/Spain/Portugal/Italy:
Evelina Rubio-Hakansson (4973)

North Germany/The Netherlands/Eastern Europe: Reya Silao (4970) South Germany/Austria:

Hildi Rowland (+44 (0) 20 7014 4084)

Advertising Production Manager:

Stephen Russell
To send materials use London address above.
Tel: +44 (0) 20 7843 4816
Fax: +44 (0) 20 7843 4996
e-mail: natureiobs@nature.com

Naturejobs web development: Tom Hancock **Naturejobs** online production: Dennis Chu

US Head Office, New York

75 Varick Street, 9th Floor, New York, NY 10013-1917 Tel: +1 800 989 7718 Fax: +1800 989 7103 e-mail: naturejobs@natureny.com

US Sales Manager: Peter Bless

India

Vikas Chawla (+911242881057) e-mail: v.chawla@nature.com

Japan Head Office, Tokyo

Chiyoda Building, 2-37 Ichigayatamachi, Shinjuku-ku, Tokyo 162-0843 Tel: +81 3 3267 8751 Fax: +81 3 3267 8746

Asia-Pacific Sales Manager:

Ayako Watanabe (+81 3 3267 8765) e-mail: a.watanabe@natureasia.com

Business Development Manager, Greater China/Singapore: Gloria To (+852 2811 7191)

e-mail: g.to@natureasia.com

