Q2 finance fall-off

Stacy Lawrence

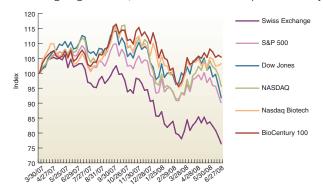
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Although biotech stocks have been outperforming broader market indices, financing for the sector has fallen off a cliff owing to the erratic markets and larger bleak economic picture. Last quarter saw only \$6.5 billion raised, a fraction of the \$15.5 billion in 2Q07. Partnering and

initial public offering window remains closed, with only a few small deals making it out.

Biotech stock market performance

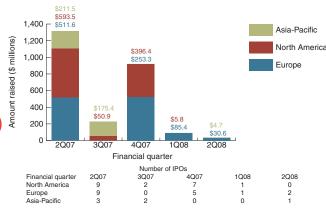
Off double-digit highs last fall, biotech indices are still in positive territory.



Source: BCIQ: BioCentury Online Intelligence, Multex

Global biotech initial public offerings

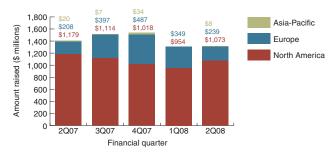
The IPO window is almost entirely shut, with only a handful making it out so far this year.



Source: BCIQ: BioCentury Online Intelligence

Global biotech venture capital investment

Europe has taken the hardest hit as venture capital investment has declined the past two quarters.



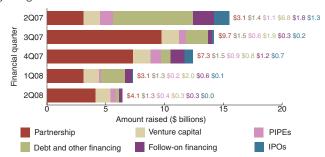
Source: BCIQ: BioCentury Online Intelligence

Global biotech industry financing

Biotech financing in the past quarter was only $\sim 40\%$ of what it was a year ago.

venture capital segments remained the strongest, whereas almost all

the other types of financing dwindled to extremely low levels. The



Partnership figures are for deals involving a US company. Source: BCIQ: BioCentury Online Intelligence, Burrill & Company

Percent change

Notable Q2 biotech deals

IP0s

Company	Amount raised	in stock price	
(lead underwriters)	(\$ millions)	since offer1	Date launched
Ipsogen (Bryan Garneir)	\$18.6	0%	10-Jun
Venture capital			
Company	Amount invested (\$ millions)	Round number	Date closed
Radius Health	\$68	3	2-Apr
Merrimack Pharmaceuticals	\$60	6	10-Jun
Intrexon	\$55	3	7-May
BrainCells	\$50	2	17-Apr
mtm laboratories	\$43	3	17-Apr
Apogenix	\$43	2	30-Apr
Mergers and acquisitions			
Target	Acquirer	Value (\$ millions)	Date announced
Millennium	Takeda	8,200	10-Apr
Applied Biosystems	Invitrogen	6,700	12-Jun
LifeCell	Kinetic Concepts	1,700	7-Apr
Sirtris	GlaxoSmithKline	651	2-May
Third Wave	Hologic	580	9-Jun

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Third Wave	Hologic	580	9-Jun
Tercica	Ipsen	441	4-Jun
Innogenetics	Gen-Probe	334	2-Jun
U3 Pharma	Daiichi Sankyo	234	21-May
Kosan	Bristol-Myers Squibb	228	29-May
Piramed	Roche	160	15-Apr
Licensing/collaboration	l		

Researcher	Investor	Value (\$ millions)	Deal description
Alnylam	Takeda	>1,000	Five-year collaboration to develop RNAi therapeutics
Thrombogenics	Roche	769	Develop phase 1a mAb TB-403 for cancer and other indications
CoMentis	Astellas	760	Develop products from CoMentis' beta secretase (BACE1) inhibitor program, including phase 1 CTS- 21166
Astex	Johnson & Johnson	537	Develop compounds from a fibroblast growth factor (FGF) receptor inhibitor program
Avant	Pfizer	440	Develop phase 2 CDX-110 for cancer
Medivir	Johnson & Johnson	429	Discover and develop oral HCV polymerase nonstruc- tural protein 5B (NS5B) inhibitors to treat HCV

¹As of July 24, 2008. Deals listed include only those that comply with *Nature Biotechnology*'s definition of a biotech company. Source: Recombinant Capital, BioCentury

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