

# A diagnostic algorithm to distinguish desmoplastic from spindle cell melanoma

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**Spindle cell melanoma and desmoplastic melanoma differ clinically in prognosis and therapeutic implications; however, because of partially overlapping histopathological features, diagnostic distinction of spindle cell from desmoplastic melanoma is not always straightforward. A direct comparison of diagnostic and therapeutic biomarkers has not been performed. Meta-review of the literature discloses key clinicopathological differences between spindle cell and desmoplastic melanoma, including immunophenotypes. Using 50 biomarkers available in routine diagnostics, we examined 38 archival cases ( $n=16$  spindle, 18 desmoplastic, 4 mixed spindle/desmoplastic melanoma). S100 remains as the most reliable routine marker to reach the diagnosis of melanoma in spindle cell and desmoplastic melanoma. We identified nine distinctly labeling markers with spindle cell melanoma showing positivity for laminin, p75, HMB45, c-kit, and MelanA, and desmoplastic melanoma preferentially labeling with collagen IV, trichrome, CD68, and MDM2. On the basis of comparisons of test performance measures, MelanA and trichrome were used to devise a 94% sensitive diagnostic algorithm for the distinction of desmoplastic from spindle cell melanoma. Gene amplification and expression status was assessed for a set of potentially drugable targets (HER2, EGFR, MET, MDM2, TP53, ALK, MYC, FLI-1, and KIT). Fluorescent *in situ* hybridizations did not reveal a significant number of gene aberrations/rearrangements; however, protein overexpression for at least one of these markers was identified in 35 of 38 cases (92%). In addition, we found *BRAF* mutations in 31% of spindle cell and 5% of desmoplastic melanoma, with an overall mutation frequency of 16% ( $n=6/38$ ). We present the first comprehensive screening study of diagnostic and therapeutic biomarkers in spindle cell and desmoplastic melanoma. The devised algorithm allows diagnostic distinction of desmoplastic from spindle cell melanoma when routine histology is not decisive.**

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Spindle cell and desmoplastic melanoma are two distinct subtypes of malignant melanoma that differ by clinical, histopathological, and prognostic features.<sup>1</sup> Histologically, both spindle cell and desmoplastic melanoma are characterized by atypical, spindled, malignant melanocytes. In desmoplastic melanoma, these malignant cells are intimately admixed with ropy and dense collagen fibrils. Anatomically, desmoplastic melanoma usually occurs in the head and neck region and presents clinically with a flat or nodular, scar-like lesion. Desmoplastic melanoma is usually not well circumscribed and malignant cells track along pre-existing structures such as skin appendages or nerves (eg, neurotropic melanoma). This specific growth

pattern of desmoplastic melanoma is likely responsible for the higher rate of local recurrences, when compared with other melanoma subtypes.<sup>2–5</sup> There is an ongoing debate whether sentinel lymph node biopsy should be performed in desmoplastic melanoma because its metastatic rate is somewhat lower when compared with conventional melanoma and spindle cell melanoma.<sup>6–12</sup> The overall prognosis in desmoplastic melanoma tends to be better when compared stage by stage with conventional melanoma.<sup>9,13</sup> In contrast, spindle cell melanoma is frequently amelanotic, can occur essentially anywhere on the body, and presents typically with widespread metastatic disease. Histologically, spindle cell melanoma is often confused with other (eg, mesenchymal or neural) tumors. This is why knowledge of specific immunophenotypes in spindle cell and desmoplastic melanoma can be helpful.<sup>9,13,14</sup>

Because of these differences, diagnostic distinction of spindle cell and desmoplastic melanoma is

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clinically relevant; however, currently mainly rests on the amount of scar-like tissue (ie, collagen content).<sup>1</sup> Diagnostic distinction of spindle cell from desmoplastic melanoma is not always straightforward because of partially overlapping features and heterogeneity in collagen content. One approach to resolve this diagnostic challenge has been the introduction of an intermediate category (termed 'mixed' or 'combined' spindle/desmoplastic melanoma) that suggests a seemingly continuous biological spectrum.<sup>3,10,15–18</sup> Formally, the diagnostic categories in these overtly spindled melanomas are: spindle cell melanoma when the collagen content is <10%, mixed spindle/desmoplastic melanoma when collagen content is 10–90%, and desmoplastic melanoma when the collagen content is >90%.<sup>1,16,19,20</sup> From a practical perspective these formal definitions are problematic. First, superficial or partial biopsies may preclude assessment of the entire lesion. Second, lesional variability of the collagen content makes the assignment of one quantitative value difficult. Third, the immunoprofiles of spindle cell and desmoplastic melanoma differ not only from conventional melanoma but also between spindle cell and desmoplastic melanoma.<sup>20</sup> These immunophenotypic differences indicate that collagen amount is not the only difference between desmoplastic and spindle cell melanoma. Collectively, this situation argues for a simple, reliable, and practical assay for diagnostic distinction of desmoplastic from spindle cell melanoma. It is surprising that despite the substantial body of work on immunophenotypes in spindle cell and desmoplastic melanoma, a direct comparative study of multiple diagnostic biomarkers has not been performed.

Here, we assessed a comprehensive biomarker panel for the distinction of desmoplastic from spindle cell melanoma and included biomarkers with potential therapeutic implications.

## Materials and methods

### Case Selection

After regulatory approval by the local Human Studies Committee, computer-based free-text queries were combined with ICD-based searches to identify patients with the diagnosis of spindle cell, mixed, or desmoplastic melanoma. After review and confirmation of the primary diagnosis according to established criteria<sup>1,20</sup> (H&E-based Ulm: SEW, BK, JKL; New York: BAH, DNS), cases with sufficient material were included. To minimize false diagnostic classification because of tumor heterogeneity, we selected primary excision specimen (35 of 38 cases) rather than biopsies or re-excisions whenever possible. The three included core-punch biopsies were also primary diagnoses and demonstrated classical features of spindle cell and

desmoplastic melanoma (3 of 38 cases). We chose stringent selection criteria because morphology-based diagnoses served as the benchmark ('gold standard') for subsequent biomarker assessments. All samples had been formalin-fixed and paraffin-embedded. Masson trichrome staining was scored as positive when >10% of the lesional area consisted of blue collagen fibrils. The New York samples were freshly cut and unstained sections that were combined into arrays using a slide-to-slide transfer technique<sup>21</sup> as follows. After deparaffinization, tissues were epoxy-resin-covered, lifted, microdissected into >2mm<sup>2</sup> tiles, and arrayed onto separate recipient slides. The staining performance using STS arrays and regular histological sections was confirmed in the one cohort (Ulm) before sections of the other cohort (New York) were arrayed, stained, and analyzed. For the Ulm cases, we used combinations of large-core (9 mm diameter) tissue microarrays, traditional 2- $\mu$ m sections as well as slide-to-slide transfer arrays, capturing the superficial aspect including the epidermis whenever possible. Each array included control tissues composed of epithelial, neuronal, basement membrane, tonsillar, lymphatic, and collagenous tissue as well as conventional melanoma.

### Immunohistochemistry

Immunohistochemistry was performed according to established protocols and details are provided in Supplementary Table 1. We ascertained specific staining using built-in controls (see above), negative controls (secondary antibody used without the primary antibody), and comparison of staining with prior reports and data from publicly available resources (<http://www.proteinatlas.org>; last accessed on 18 April 2013). All images were captured using an Olympus BX51 microscope connected to a digital camera or a whole-slide scanning system (.slide, both Olympus, Hamburg, Germany). Images were captured at 1440  $\times$  900 pixel and cropped using Photoshop CS3 (Adobe Systems, San Jose, CA, USA).

### Molecular Genetic Analysis

Fluorescent *in situ* hybridization (FISH) was performed to identify gene copy-number changes on formalin-fixed paraffin-embedded tissue by using a total of seven separate hybridizations. Probe details are provided in Supplementary Table 2. Hybridizations followed routine protocols and samples were counted and photographed using an Olympus BX60 Fluorescent Microscope (Olympus, Melville, NY, USA) with appropriate filter settings and software packages (MetaSystems, Altussheim, Germany). Cut-offs for amplification probes followed definitions established for HER2 testing (gene copy-number ratio >2 scored in at least 50 nonoverlapping nuclei).

Rearrangement was defined as splitting of otherwise fused yellow signals into separate green and red signals whereby the distance was apart >1 signal width. More than 15% of nuclei had to have split signals for a case to be scored as positive for a rearrangement. The 15% cutoff was based on counts of non-neoplastic controls, and represents the mean  $\pm$  3 s.d. of nuclei with split signals per 100 nuclei in normal tissue. For *BRAF V600* genotyping, tumor regions were either sectioned and microdissected or cored using a 2-mm dermal punch needle. After deparaffinization, DNA extraction and PCR reactions (primers: R-5'-TGC TTG CTC TGA TAG GAA AAT G-3'; R-5'-AGC ATC TCA GGG CCA AAA AT-3'), pyrosequencing (R-5'-GAC CCA CTC CAT CGA G-3') were performed on a PyroMarkQ24 sequencer (Qiagen, Hilden, Germany).<sup>22</sup>

### Literature Review and Biomarker Selection

Two of the authors (SEW, JKL) performed a meta-review of the literature. Specific questions were: anatomic location by histotype, age at diagnosis, sex, and biomarker expression status. Both researchers reviewed a total of 193 published articles and independently extracted the predetermined criteria. After resolving differences via discussions, final tabulations were composed (see Supplementary Tables 5–9) and formed the starting point for our biomarker screening. We also included a set of therapeutically relevant markers from other tumor settings.

### Statistical Analysis and Data Processing

For contingency testing, we applied Fisher's exact test (association of histotype with dichotomous factors),  $\chi^2$ -test (association of histotype with >2 categories), or Student's *t*-test (comparison of means). Data analysis was performed with Microsoft Excel 2008 (version 12.1.9; Microsoft, Redmond, WA, USA) or Prism 5.0b (GraphPad Software, San Diego, CA, USA). Heatmaps were generated under the R programming language environment (<http://www.r-project.org>; version 2.13.2) and the pheatmap library. To sort all cases according to their overall biomarker phenotype, we performed unsupervised clustering analysis using the hclust function. On the basis of the maximum fraction of positive cases, each biomarker was assigned to one of two categories: 'positive in spindle cell melanoma' or 'positive in desmoplastic melanoma' (referred to as labeling direction). Differentially expressed biomarkers were defined as markers that showed significant differences in at least one cross validation. Cross validations compared differences within each cohort (eg, spindle cell melanoma-Ulm vs desmoplastic melanoma-Ulm), between cohorts (eg, spindle cell melanoma-Ulm vs spindle cell melanoma-New York), and/or by histotype (spindle cell all vs desmoplastic melanoma all). To estimate the s.d.

of sensitivity and specificity for all differentially expressed biomarkers, we performed a leave-one-out analysis. The final decision tree for biomarker-based classification of spindle cell vs desmoplastic melanoma followed prior approaches<sup>23</sup> and was based on considering the top three markers 'positive in spindle cell melanoma' and 'positive in desmoplastic melanoma', selecting for the highest sensitivity. Statistical performance measures were determined using the Hutchon toolkit (<http://www.hutchon.net/EPRval.htm>) and two-way contingency table analysis (<http://www.statpages.org>, last accessed on 18 April 2013). Statistical significance was defined as  $P < 0.05$ .

## Results

Archival searches, performed at two institutions, identified 38 cases composed of 16 spindle cell, 18 desmoplastic melanoma, and 4 mixed spindle/desmoplastic melanoma. Key clinicopathological parameters of each case are provided in Supplementary Table 3 and we combined the cohorts for contingency testing (Table 1) because characteristics did not differ between cohorts (Supplementary Table 4). In our series, desmoplastic melanoma

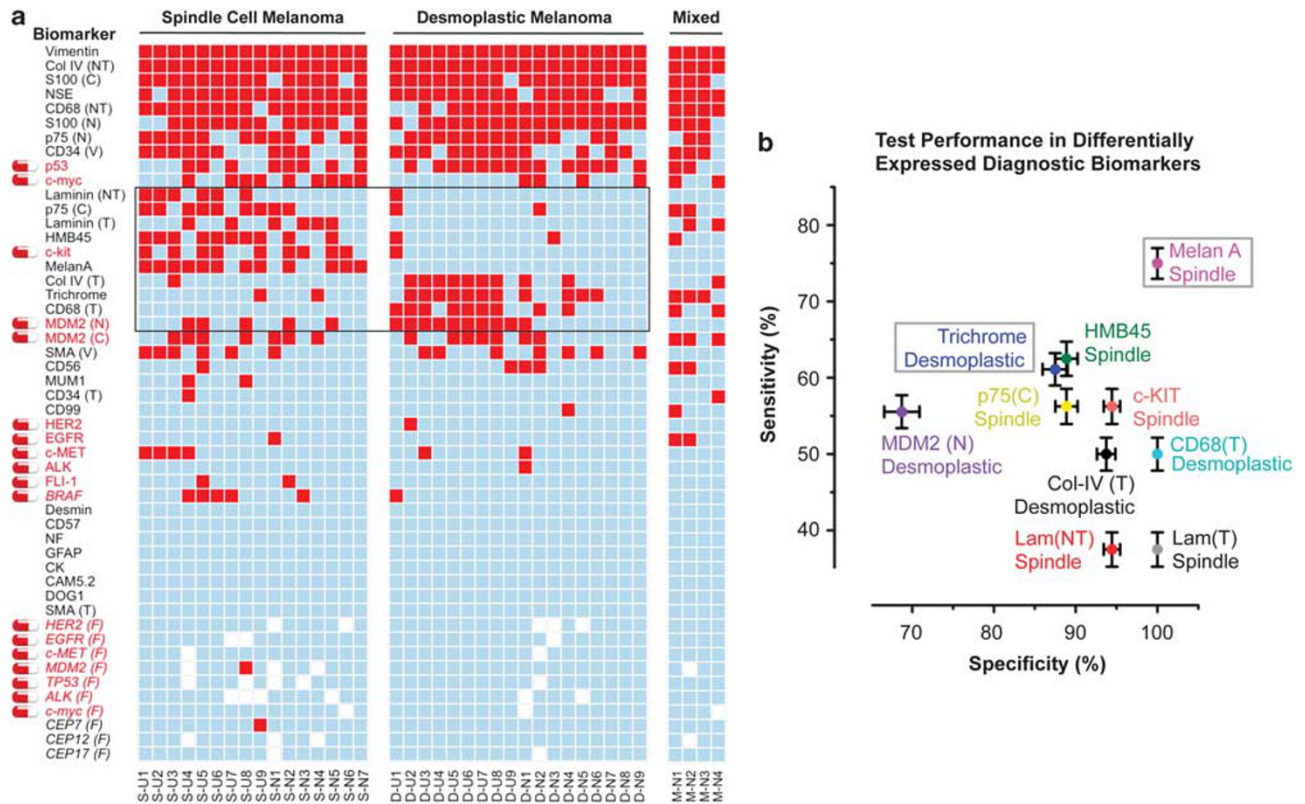
**Table 1** Clinicopathological characteristics according to histological subtype

Characteristic	Spindle cell melanoma (N = 16)		Desmoplastic melanoma (N = 18)		$P_{\text{spindle cell vs desmoplastic melanoma}}$
	N	%	N	%	
<b>Age</b>					
Median	68		79		0.13
Range	48–96		28–96		
<b>Sex</b>					
Female	3	19	9	50	0.08
Male	13	81	9	50	
<b>Location</b>					<b>0.005</b>
Head and neck	3	19	14	78	<b>0.002</b>
Trunk	6	38	0	–	<b>0.006</b>
Extremities	3	19	3	17	1.0
Other	3	19	1	5	0.32
Metastasis	1	6	0	–	0.47
<b>Pigmentation</b>					
Yes	4	25	0	–	<b>0.04</b>
No	12	75	18	100	
<b>Stage</b>					0.81
IA	1	6	1	5	
IB	3	19	3	17	
IIA	4	25	8	44	
IIB	6	38	4	22	
III	0	–	0	–	
IV	2	12	2	11	

*P*-values derived from Student's *t*-test (age), Fisher's exact test (sex, pigmentation, and individual dichotomous comparisons), or  $\chi^2$ -test (location and stage).

Bold values indicate significant differences.





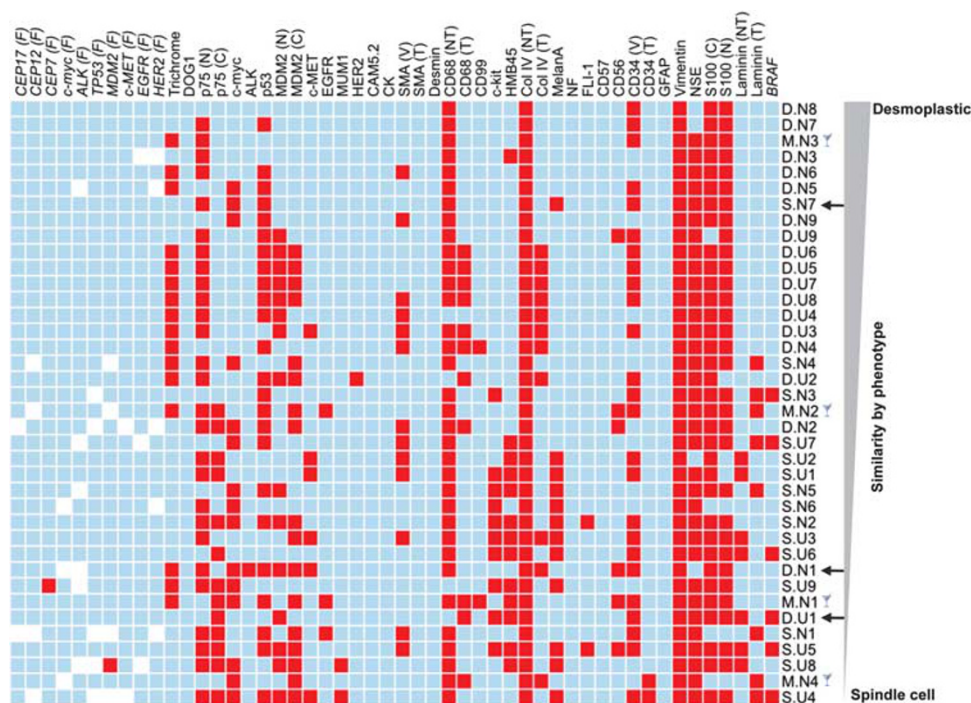
**Figure 2** Biomarker screening of desmoplastic and spindle cell melanoma. (a) Results by marker (row) and histotype (columns); biomarkers with potential therapeutic relevance are indicated in red. Black box indicates biomarkers that showed distinct labeling in spindle cell vs desmoplastic melanoma (see Supplementary Tables 10 and 11). (b) Sensitivity and specificity plot for 10 diagnostically distinct biomarkers. Labels include the histotype that is positive for each marker; s.d. is derived from a leave-one-out analysis. C, cytoplasmic; N, nuclear; NT, non-tumor; T, tumor; V, vessels; (F), FISH; for details see Supplementary Tables 1 and 2.

the labeling pattern in a cluster analysis (Figure 3). First, three cases (one spindle cell, two desmoplastic) had a signature that was more similar to the opposite diagnostic category; however, re-review of the histopathology in these ‘outliers’ did not confirm the signature-based classification. Thus, we abstained from reclassification but included these ‘outliers’ in further analysis to take the apparent variation in immunophenotypes into account. Second, we found that the four mixed spindle/desmoplastic cases did not cluster together and, at least by signature-based similarity, had some phenotypic variability that covers the entire spindle cell-to-desmoplastic melanoma spectrum. To derive an algorithm for diagnostic distinction of desmoplastic from spindle cell melanoma, we argued that analysis of the marker pattern in the two extremes (spindle cell and desmoplastic melanoma only) would identify the most accurate markers and instead of reassignment of the mixed cases to spindle cell or desmoplastic categories, we excluded the four mixed cases from further analysis.

Systematic marker comparison in the 34 spindle cell and desmoplastic melanoma cases showed significant differences in 10 markers (Figure 2a, box and Supplementary Tables 10 and 11). Repre-

sentative images comparing labeling patterns in spindle cell and desmoplastic melanoma are provided in Figure 4. Notably, the labeling direction of each marker has to be taken into account. Specifically, laminin (tumor and non-tumor), p75, HMB45, c-kit, and MelanA were significantly more often positive in spindle cell melanoma, whereas collagen IV, CD68, MDM2, and trichrome were significantly more often positive in desmoplastic than in spindle cell melanoma (Figure 2a). Briefly, collagen IV showed strong immunolabeling around individual tumor cells (Figure 4d), trichrome labeled the interspersed collagen fibrils (Figure 4h), CD68 demonstrated immunoreactivity in tumor cells (Figure 4l), and MDM2 showed nuclear labeling (Figure 4p). On the basis of test performance comparisons (Figure 2b), we chose the two markers with the highest sensitivity in spindle cell (ie, MelanA) and desmoplastic melanoma (ie, Trichrome) for the design of a diagnostic decision tree (see Discussion). Assessment in both cohorts revealed robust diagnostic distinction (Supplementary Table 11), and the overall test characteristics are shown in Table 2.

As a part of the biomarker screen, we included a set of therapeutically relevant molecules (Figure 2a; red capsules). We assessed 10 markers with potential



**Figure 3** Case-based cluster analysis. Taking the entire biomarker phenotype into account, the resulting vertical order reflects similarity by phenotype and allows comparison with histotype. The position of the four mixed type melanomas is indicated along with three 'outliers' (arrows; see Results). C, cytoplasmic; D, desmoplastic melanoma; F, FISH/fluorescent *in situ* hybridization; M, mixed spindle and desmoplastic melanoma; .N, New York; N, nuclear; NT, non-tumor; S, spindle cell melanoma; T, tumor; .U, Ulm; V, vessels.

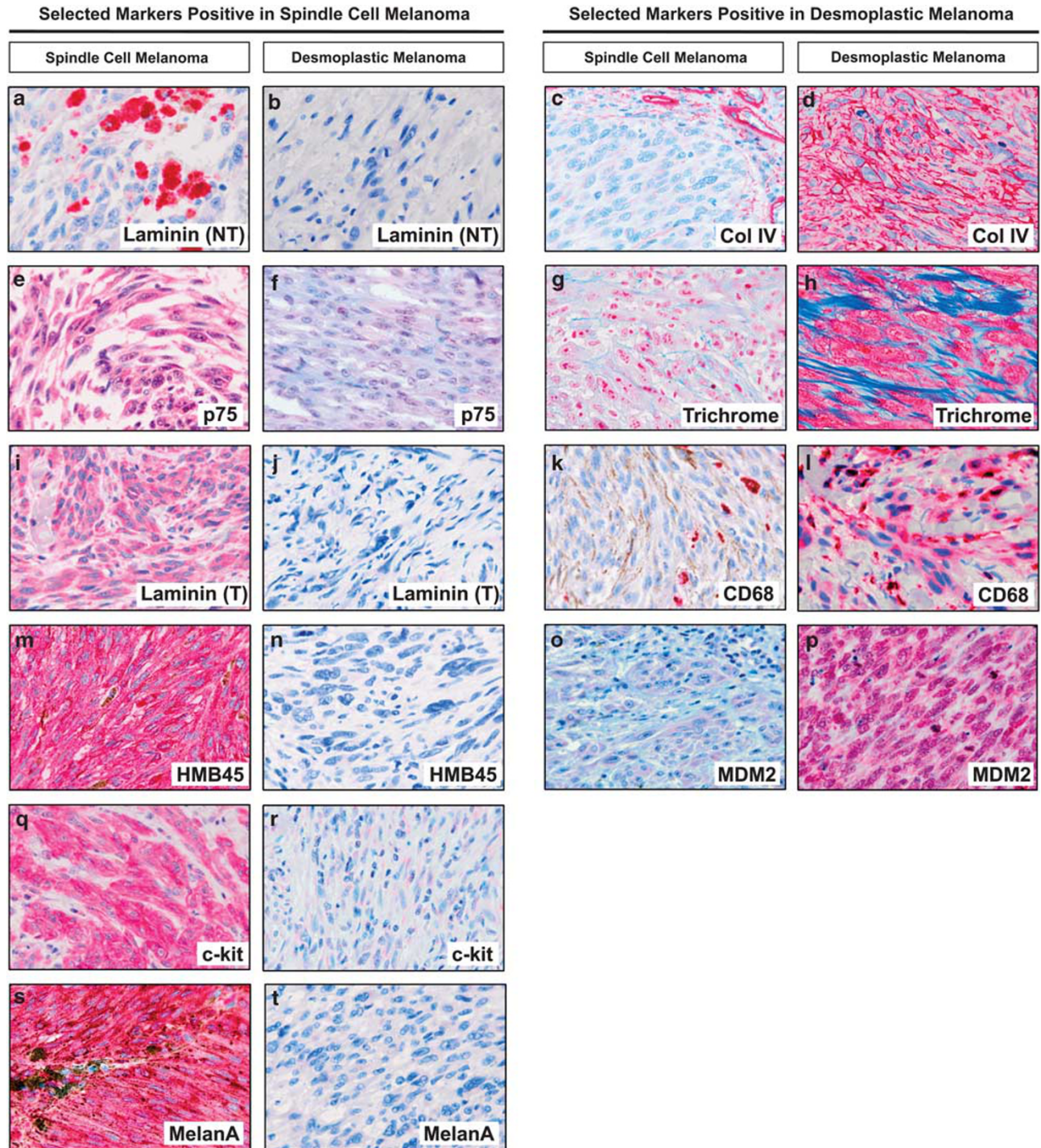
therapeutic relevance, and in case of HER2, EGFR, MET, MDM2, TP53, ALK, and MYC, we additionally performed FISH. We performed 266 hybridizations; however, only a single case with MDM2 amplification was identified (Figure 5a). Thus, from a practical standpoint, FISH-based genotyping for the included markers in spindle cell and desmoplastic melanoma has no value. We also assessed these potential targets by immunolabeling, and representative examples are provided in Figure 5. By fraction of positive cases, KIT and MYC were most frequently expressed in spindle cell melanoma, whereas TP53 and MDM2 were the most prevalent markers in desmoplastic melanoma. Although positive labeling for each marker was individually rare, the distribution of positive cases showed that several markers were expressed in a mutual exclusive fashion (eg, EGFR, MET, and HER2; Figure 2a), which adds up to a significant number of immunopositive cases (Table 3). Comparison of marker positivity in spindle cell and desmoplastic melanoma revealed that only KIT was significantly more commonly expressed in spindle cell melanoma. Although these findings are in line with an overall dearth of positive markers in desmoplastic melanoma, there were only three cases (two desmoplastic and one mixed) that were completely negative for any of the 10 potentially targetable molecules. Therefore, a total of 35 of 38 tumors in this cohort (92%) were positive for at least one biomarker with therapeutic significance in other tumor settings. Obviously, the practical significance of this finding

requires validation; however, in conjunction with our FISH-based genotyping, it is safe to assume that the (ectopic) expression of these targetable molecules (Figures 5e, g, i and k) is the result of molecular mechanisms other than gene amplification (Figures 5d, f, h and j). Finally, we included *BRAF* genotyping (Figure 5c) and found V600 mutations in 31% of spindle cell and 5% of desmoplastic melanoma (Figure 2a). These numbers surmount to an overall mutation frequency of 16% ( $n = 6/38$ ) in spindle cell and desmoplastic melanoma, which, given the treatment implications in melanoma, argues for *BRAF* testing in this setting, when clinically indicated.

## Discussion

Here, we present results of a comprehensive screening study of diagnostic and therapeutic biomarkers in spindle cell and desmoplastic melanoma. On the basis of the results in two independent cohorts, we devised an algorithm that allows diagnostic distinction of desmoplastic from spindle cell melanoma when histological analysis is not decisive (Figure 6).

In diagnostic practice, spindle cell and desmoplastic melanoma may reveal their identity as melanoma only after a first set of adjunct tests, typically including immunophenotyping. Importantly, spindle cell and desmoplastic melanoma may feature an atypical immunophenotype and even be negative for classic melanocytic markers.



**Figure 4** Diagnostically distinct biomarkers in spindle cell and desmoplastic melanoma. The figure is composed of two panels: six markers are positive in spindle cell melanoma and four markers are positive in desmoplastic melanoma. For each of the 10 biomarkers, we show one representative field in spindle cell (left: a, c, e, g, i, k, m, o, q, s) and desmoplastic melanoma (right: b, d, f, h, j, l, n, p, r, t); all images are taken at  $\times 400$ . Abbreviations: NT, non-tumor; T, tumor.

Thus, when confronted with a spindled lesion, demonstrating an atypical immunophenotype, the differential diagnosis should include melanocytic lesions and in particular spindle cell and desmoplastic melanoma. Our meta-review delineated that S100 and the less widely established markers

SOX10 and p75 have the highest fraction of positivity in both spindle cell and desmoplastic melanoma (Supplementary Table 9). Thus, S100 remains as a reliable routine marker to reach the diagnosis of melanoma in spindle cell and desmoplastic melanoma.<sup>14</sup> The prognostic differences in

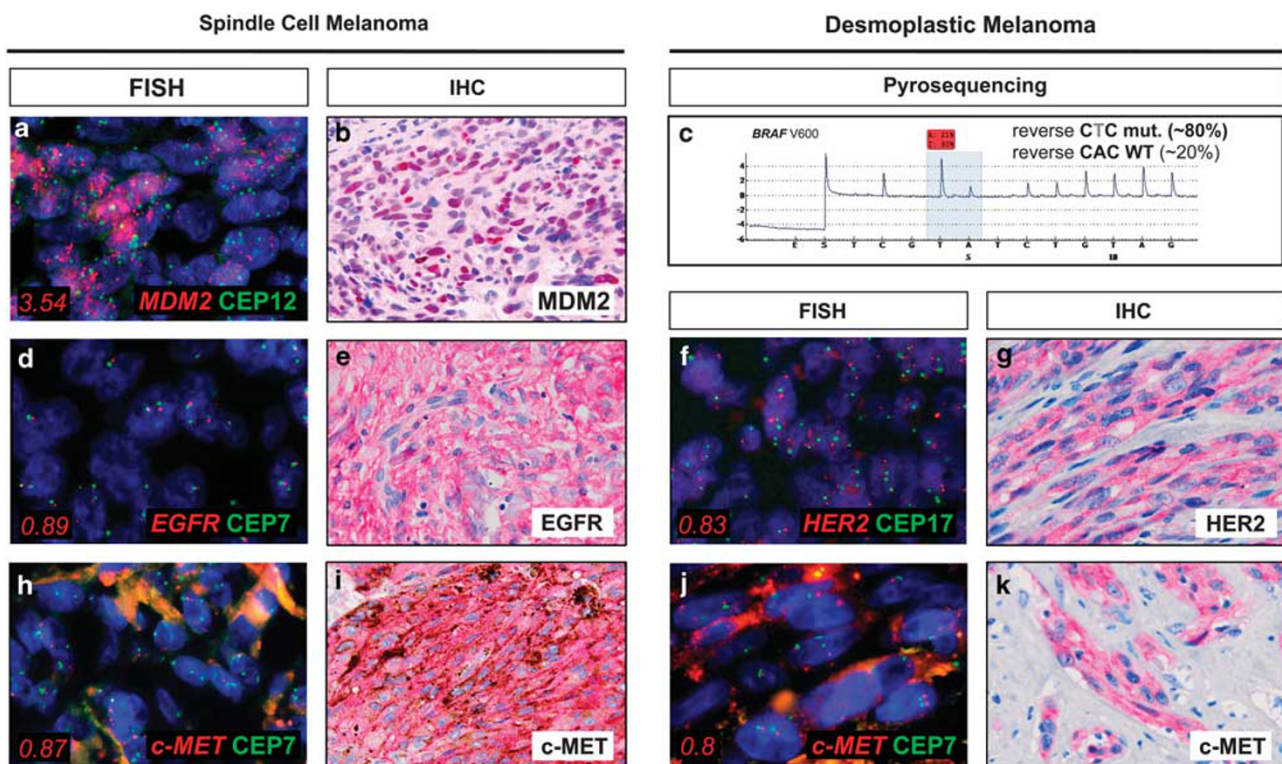
**Table 2** Diagnostic test performance of the developed algorithm

Variable	Ulm (N = 18)	New York (N = 16)	Spindle cell and desmoplastic melanoma (N = 34)
True positive	9	6	15
False positive	2	5	7
True negative	7	4	11
False negative	0	1	1
Sensitivity (95% confidence interval)	100 (72.7–100)	85.7 (53.8–99.2)	93.75 (74–100)
Specificity (95% confidence interval)	77.8 (50.5–77.8)	44.4 (19.6–55.0)	61.1 (43.7–66.4)
Positive predictive value (95% confidence interval)	81.8 (52.3–94.9)	54.5 (28–78.7)	68.2 (47.3–83.7)
Negative predictive value (95% confidence interval)	100 (64.6–100)	80 (37.6–96.4)	94.7 (75.3–99.1)
Accuracy	88.9	62.5	80.5
Pretest odds positive	1	0.78	0.64
Post-test odds positive	4.5	1.2	2.14
Youden index	77.8	30.1	54.9

spindle cell and desmoplastic melanoma make their diagnostic distinction relevant; however, when lesions are partially sampled or heterogeneous, diagnosis may become difficult. In this setting—namely when a spindled lesion has been confirmed as a melanoma—our algorithm can be applied as an adjunct diagnostic tool. The diagnostic dilemma of spindle cell and desmoplastic melanoma<sup>14</sup> extends, however, beyond atypical morphological and immunohistochemical features, and at least four additional points require consideration.

### The Terminology Remains Confusing

Desmoplastic melanoma is currently defined as a subtype of spindle cell melanoma;<sup>1</sup> however, the term spindle cell melanoma can either serve as an umbrella term for the spindle cell and desmoplastic melanoma category, might be applied as a descriptive diagnosis for a conventional melanoma with prominent spindle cells, or—as applied here—may refer to a specific entity that is typically amelanotic, contains <10% collagen fibrils, shows immunophenotypic differences to conventional



**Figure 5** Selected biomarkers with potential therapeutic relevance in spindle cell and desmoplastic melanoma. Each marker (row) is shown as an image pair of fluorescence *in situ* hybridization (FISH; **a**, **d**, **f**, **h**, **j**); gene-to-copy-number ratio is provided on the bottom left) and immunohistochemistry (**b**, **e**, **g**, **i**, **k**), when applicable. (**c**) Pyrogram of case D-U1 shows ~80% mutated *BRAF* alleles (as typically seen with loss of heterozygosity).



**Table 3** Comparison of potentially targetable biomarkers by histological subtype

Biomarker	Spindle cell melanoma N = 16 (% positive)	Desmoplastic melanoma N = 18 (% positive)	Total N = 34 (% positive)	$P_{\text{spindle cell vs desmoplastic melanoma}}$
HER2 <sup>a</sup>	0 (0)	1 (5.6)	1 (2.9)	1.0
EGFR <sup>a</sup>	1 (6.3)	0 (0)	1 (2.9)	0.47
MET <sup>a</sup>	4 (25)	2 (11.1)	6 (17.6)	0.39
MDM2 c + n <sup>a</sup>	8 <sup>b</sup> (50)	11 (61.1)	19 (55.9)	0.73
TP53 <sup>a</sup>	8 (50)	14 (77.8)	22 (64.7)	0.15
ALK <sup>a</sup>	0 (0)	1 (5.6)	1 (2.9)	1.0
MYC <sup>a</sup>	9 (56.3)	4 (22.2)	13 (38.2)	0.08
FLI-1	2 (12.5)	0 (0)	2 (5.9)	0.21
KIT	9 (56.3)	1 (5.6)	10 (29.4)	0.002
BRAF V600	5 (31.3)	1 (5.6)	6 (17.6)	0.08

Abbreviations: c + n, cytoplasmic and nuclear staining were combined; N, number of cases.

$P$ -value derived from Fisher's exact test.

<sup>a</sup>Indicates biomarkers also assessed by fluorescence *in situ* hybridization.

<sup>b</sup>Indicates one *MDM2*-amplified SM-case (see Figure 5a).

melanoma,<sup>18,24–26</sup> and typically presents as a thicker lesion or in advanced stages. Further, *BRAF* mutations occur with different prevalence in spindle cell melanoma.<sup>27</sup> These findings collectively suggest that the terminological imprecision of spindle cell melanoma may explain the variable incidence of 1–14% reported in the literature.<sup>28</sup>

### The Prevalence of Spindle Cell and Desmoplastic Melanoma Maybe Higher Than Previously Assumed

Our meta-review from the first description by Conley<sup>29</sup> in 1971 until April 2013 lists nearly 6000 cases, arguing that spindle cell and desmoplastic melanoma cannot be considered orphan diseases anymore.

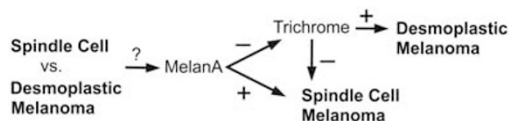
### The Diagnostic Categories are Part of an Extended Biological Spectrum

The partly overlapping morphological features along with clinicopathological differences have led to the introduction of a mixed spindle and desmoplastic melanoma category.<sup>3,15–17</sup> Briefly, mixed spindle cell and desmoplastic melanoma is defined as composed of spindled melanocytes admixed with 10–90% collagen fibrils. Although the distinct immunoprofile for Ki-67, CD117, and Nestin in mixed spindle cell and desmoplastic melanoma has been reported,<sup>30</sup> we abstained from inclusion of mixed cases into our analysis because of the small number ( $n=4$  in our cohorts), the phenotypic variability (see Results), and to establish the decision tree based on findings in the extremes

(ie, 'pure' spindle cell vs desmoplastic melanoma). This should, however, not imply that the clinically distinct mixed subtype ought to be neglected.<sup>3,15–17</sup> Rather we emphasize that our algorithm is not a one size-fits-all approach but allows inclusion of existing or additional categories. The concept of an extended spectrum is also supported by comparative genome hybridization data demonstrating that 67% of desmoplastic melanoma share allelic losses of *NF1*, which matches the immunophenotypic overlap of desmoplastic melanoma with malignant peripheral nerve sheath tumors.<sup>26,31–34</sup> Collectively, these data suggest that spindle cell and desmoplastic melanoma represent discrete diagnostic categories within an extended biological spectrum.

### There is a Dearth of Specific Desmoplastic Melanoma Markers

Gene expression profiling in desmoplastic melanoma revealed at least 629 differentially expressed genes<sup>35</sup> that have been (in part) validated by immunohistochemistry. However, the overall rarity of desmoplastic melanoma may not justify implementation of novel antibodies in every laboratory. Thus, we focused on routinely available and established markers and extend the list of specific desmoplastic melanoma markers. We identified *MDM2* as positive in desmoplastic melanoma (albeit with less optimal test performance characteristics) and a subset of desmoplastic melanoma that is CD68 positive. The latter is important because one key differential diagnosis of desmoplastic melanoma is a scar that typically contains CD68-positive histiocytes.<sup>36</sup> In addition, CD68 may not be helpful in differentiating histiocytic tumors from desmoplastic melanoma.<sup>37</sup> Whether CD68 can become important in terms of classification remains to be determined. Currently, the reason for the ectopic CD68 expression remains unclear<sup>20,38,39</sup> and we interpret this histiocytic feature of desmoplastic melanoma as part of the



**Figure 6** Decision tree for biomarker-based classification of spindle cell vs desmoplastic melanoma.

'great imitator' malignant melanoma. We also identified collagen IV around tumor cells as a relatively sensitive and specific phenomenon in desmoplastic melanoma (Figure 4d). It seems unlikely that this staining pattern has not been previously noted in desmoplastic melanoma;<sup>33</sup> however, peritumoral collagen IV labeling is in accord with the overall histomorphology and indicates that each tumor cells synthesized at least one principle component of the surrounding basement membrane, essentially providing its own structural encasement. As the addition of collagen IV did not increase test performance when trichrome staining was included, we chose the special stain as a cost-effective and reliable approach. Thus, two readily available markers (MelanA and trichrome staining) achieved the best diagnostic performance; however, the presented algorithm should not replace careful histomorphological examination and clinicopathological correlation.

In summary, this is the first literature-based, comprehensive screening study that compares the profile of diagnostic and potentially targetable molecules in spindle cell vs desmoplastic melanoma with respect to commonly used tissue biomarkers. A panel approach identifies a significant fraction of patients that may benefit from molecularly targeted therapy and the presented diagnostic algorithm may guide classification when histopathological classification is not straightforward.

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## Disclosure/conflict of interest

The authors declare no conflict of interest.

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