CLINICAL STUDY

Using electronic referral with digital imaging between primary and secondary ophthalmic services: a long term prospective analysis of regional service redesign

S Borooah¹, B Grant², A Blaikie², C Styles², S Sutherland², G Forrest², P Curry², J Legg³, A Walker⁴ and R Sanders²

Abstract

Purpose Demands on publicly funded ophthalmic services worldwide continue to increase with new treatments, waiting time targets, working time limits, and restricted budgets. These highlight the necessity to develop innovative ways of utilising existing capacity more effectively.

Method A new regional, fully electronic ophthalmic-referral service with digital imaging was trialled using existing information-technology (IT) infrastructure. Following successful pilot study, the service was rolled out regionally. Service delivery data was prospectively collated for all the attendances in the year prior to (2006) and the year following (2008) introduction. Results Comparing 2006 against 2008, median waiting times reduced (14 vs 4 weeks), and fewer new patients were observed (8714 vs 7462 P < 0.0001), with 1359 referrals receiving electronic diagnosis (e-diagnosis). New patient did not arrive (635 vs 503 P<0.0001) and emergencies also reduced (2671 v 1984 P < 0.0001). Discussion Novel use of existing IT infrastructure improves communication between primary and secondary care. This promotes more effective use of limited outpatient capacity by retaining patients with non-progressive, asymptomatic pathology in the community, whilst fast-tracking patients

with sight-threatening disease. Resultant

significant, sustained improvements in regional service delivery point to a simple model that could easily be adopted by other providers of universal healthcare globally.

Eye (2013) **27,** 392–397; doi:10.1038/eye.2012.278; published online 21 December 2012

Keywords: telemedicine; imaging; diagnostic tests/investigation

Introduction

Globally and publicly funded health-care systems are challenged by long waits from the referral.¹ Predictably, evidence shows that shorter waits have population-wide benefits,² including in ophthalmology.³ The UK Department of Health recently introduced short waiting-time guidelines for outpatient appointments.4 Similar targets have been set by universal health-care providers worldwide.5 These changes have implications for hospital eye services (HES), whose outpatients constitute 10% of all the general hospital outpatients.⁶ Pressure on outpatient services have escalated due to increasing patient numbers, educational restructuring, working-time directives, and fiscal constraints.⁷ Together, these highlight the need to use existing resources more effectively.

This study describes changes to a regional ophthalmic service with six consultants serving a population of 400 000 in Fife, Scotland. The

¹Princess Alexandra Eye Pavilion, Edinburgh, UK

²Queen Margaret Hospital, Dunfermline, UK

³RNIB Scotland, Edinburgh, UK

⁴University of Glasgow, Glasgow, UK

Correspondence:

Dr S Borooah, Princess Alexandra Eye Pavilion, NHS Lothian, Chalmers Street, Edinburgh EH3 9HA, UK. Tel: + 44 (0)131 536 1000; E-mail: Shyamanga@ aol.com

Received: 28 August 2012 Accepted in revised form: 14 November 2012 Published online: 21 December 2012 region includes three ophthalmic-hospital sites, 50 optometry practices, and 250 general practitioners (GPs). We follow the establishment of a centralised ophthalmic electronic referral unit (COERU), which uses digital images for clinical decision making.

In 2005, the maximum outpatient wait from the referral was 38 weeks, placing Fife in fifth position across the fourteen Scottish health boards. An internal audit of 400 new glaucoma patients showed that patients risked sight loss due to delayed appointments.⁸ The audit also highlighted significant inefficiencies in the referral pathway contributing to delay.

At this time, >90% of patients followed the traditional referral pathway involving community optometry examination of patients with a report posted to the GP. The GP then married the patient's medical history to the optometry report and posted the complete referral to one of the three hospitals. The referrals arrived at the general medical-records departments to be sent on to the ophthalmology department. Referrals were then arbitrarily divided into six piles, awaiting consultant vetting during their weekly visits to each hospital. Further delays ensued due to consultant leave, absence of GP or optometry information, and inter-consultant referral. (Figure 1) The audit also identified that many patients were returned to the community after a single outpatient visit with advice and no active treatment. These practices pointed to the need for improved communication between primary and secondary care to enable improved patient journeys.

Materials and methods

Pilot study

Following the audit findings, a suggestion was made to enhance the speed and accuracy of communication between primary and secondary care, thereby reducing the paper trail by using electronic referral with digital images. This was piloted by extending existing encrypted NHS email access to three optometric practices (July 2005–January 2007). Consecutive electronic referrals (346) were studied with attached JPEG formatted digital images when relevant. GPs forwarded patients' medical

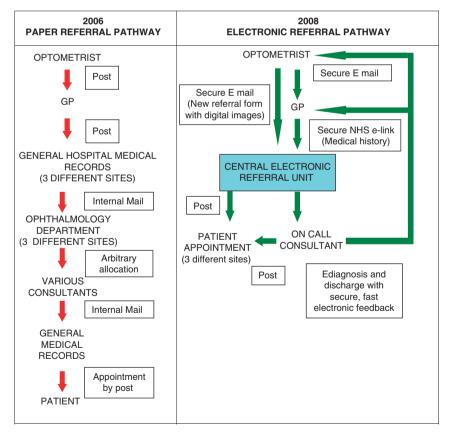


Figure 1 Illustrates differences between the original paper-based referral pathway in 2006, which had a lengthy paper trail, referral delay, and considerable cross referral as patients were arbitrarily allocated to consultants by untrained medical records staff. The new pathway shows the improved electronic referral system with reduction in the number of steps required for final outcome, and illustrates the two way nature of communication between primary and secondary care.

histories simultaneously using an existing secure Scottish wide (IT link, SciGateway (Scottish clinical information gateway)).

The pilot study showed that electronic referral was feasible, fast, and obviated the need for outpatient appointment in 128 (37%) patients. The 128 cases included dry age-related macular degeneration (ARMD) (35, 27%), non visually threatening retinal lesions (30,23%), corneal and conjunctival abnormalities (14, 11%), and glaucoma suspects (12, 9%). Thirty-one (8.9%) of the original cohort of 346 patients were deemed to require an urgent appointment, and these were patients with wet ARMD, advanced glaucoma, papilloedema, and retinal vascular pathology. To establish clinical safety, all patients were examined in hospital within 6 weeks by two ophthalmologists. Clinical agreement with electronic diagnosis was achieved in 124 cases (97%). There were, however, four cases of disagreement between clinical and e-diagnosis that highlighted the inadequacies of depth and field in digital images. Referral protocols have since been adjusted accordingly. Importantly, there was a high patient satisfaction (97%) with the new system.⁹

Centralised ophthalmic electronic referral unit (COERU)

The compelling pilot data catalysed roll out of the pilot to the entire region. In May 2007, electronic referral was rolled out regionally, following several training sessions for GPs and optometrists. A new electronic referral form was designed incorporating more clearly defined clinical and diagnostic criteria, with particular attention paid to cataract, ARMD, and glaucoma. Previous HES attendance details were also incorporated, as the pilot had shown that 16% of patients had attended the HES within 3 years of current referral. Referrals were accepted at a single site with specialist nurse vetting and appointments within 48 h.

The British Medical Association confirmed that NHS mail had approved for transfer of confidential patient information, and the General Medical Council and Medical Protection Society confirmed that additional security or indemnity arrangements were unnecessary.

Figure 2 shows fundus examples of patients that were electronically referred and diagnosed.

Results

Following the introduction of COERU, waiting times reduced from a median of 14–4 weeks (Table 1). The introduction of electronic referral did not significantly increase referral rate (8707 *vs* 8821). Significantly fewer new patients were observed in 2008 (7462 *vs* 8714). There were fewer casualities (1984 *vs* 2671) and 'did not arrive'

(DNA) patients (503 vs 635) in 2008. Collectively, the department saw 1359 less new, 687 less unscheduled and saved, 132 new DNA appointments saving 2178 new appointments in 2008. New appointments in Scotland during this period cost $\pm 110^{10}_{10}$ and hence this represented a simple estimated saving of £239580 per annum for new appointments. Additionally, Fife has a geographically widespread population, and other savings may have accrued from reduced transport expenses for patients and the NHS. An example is that the average cost of hospital transport was £30 per visit in Fife. Approximately 20% of patients required hospital transport. The amount calculated to be saved is £13068 $(435 \times \text{\pounds}30)$ in transport for new appointments. Other financial benefits would also accrue from reduced unnecessary appointments including reduction of lost economic productivity of patients who are employed although these were not looked into in this study. Financial benefit from reduced new appointments may have been offset by 2489 more followup appointments during this period (cost £90),¹⁰ mainly from the newly set up macular degeneration treatment clinics costing a total of £224010.

In order to address clinical safety issues that may arise from the new referral pathway, a monthly clinical governance meeting was set up to discuss adverse events, near misses, and misdiagnoses. Information was dispersed to GPs and optometrists in COERU support meetings. To assist the clinical governance meetings, a database was set up with clinical audit trail for 18 months of all patients given e-diagnosis and not physically seen in hospital. Of the 1359 patients not seen following electronic referral between May 2008 and April 2009, 12 patients attended before April 2011. Reasons included specific patient request (four cases), duplicate GP referral (five cases), and clerical error (three cases). The departmental complaint rate has reduced from 7.5 to 3.5 per annum with none related to COERU. There have been no reported adverse events. COERU continues to run with over 5 years experience and 50000 referrals with all trends above sustained. Through auditing, we found that medical and nursing time allocation's workload has altered following commencement of COERU (Table 2). Very few referrals were rejected as a consequence of poor quality of image, and when this occurred the most common reason was treatable cataract, which required referral, as systems set in place were similar to those for the diabetic retinopathy screening programme.

Discussion

Previous work has independently shown the benefits of electronic referral in reducing outpatient workload,¹¹

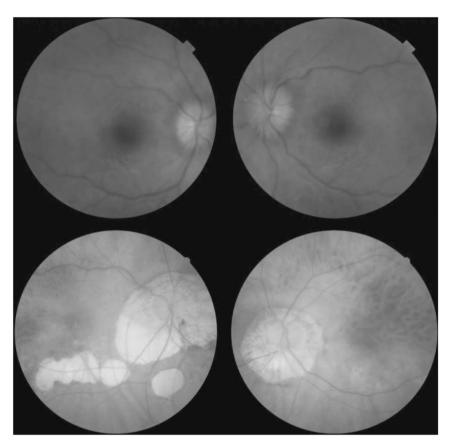


Figure 2 Examples of patients that were electronically referred and diagnosed. The first was a case of pediatric papilloedema that was transferred from an outlying region to a central pediatric unit within 2 h of community examination and electronic referral (upper two fundus photographs). The second was a case of longstanding myopic degeneration in an asymptomatic patient that did not require hospital examination and was discharged to community followup (lower two fundus photographs).

	2006/07 (May–April)	2008/09 (May–April)	Two sample t-test	Percentage difference 2008/09 cf 2006/07	Rate per 1000 population 2006/07	Rate per 1000 population 2008/9
New patients referred	8707	8821	P = 0.3839	1.3%	21.8	22.1
New patients seen	8714	7462	P < 0.0001	-14.4%	21.8	18.7
Followup patients seen	11 390	13879	P < 0.0001	21.9%	28.5	34.7
Casualty patients seen	2671	1984	P<0.0001	-25.7%	6.7	5.0
New patients DNAs Median waiting time	635 14 (0–32) weeks	503 4 (0–12) weeks	P<0.0001	-20.8%	1.6	1.3

Table 1Changes in waiting times, referral rate, new followup casualty, and 'did not attend ' (DNA) new patients over correspondingperiods in the year prior to inception (2006/7) and in the year after the centralised ophthalmic electronic referral unit (2008/9)

reducing waiting times,¹² and matching of diagnostic accuracy.¹³ We believe our service is the first to completely incorporate electronic referral with digital images into a regional ophthalmic service with long-term service delivery results.

Improving two-way communication through novel use of currently available secure IT technology between hospital and community practice, dramatically reduced steps in the referral pathway with shorter waiting times. Improved clinical information enabled more appropriate use of hospital resources. As noted in other reports, shortened outpatient waits indirectly resulted in fewer DNAs^{14,15} and emergencies, as we found in our study.¹⁶ We believe this to be an indirect result of short waiting times, more appropriate allocation of patient's first hospital visit to specialist clinic and identification of asymptomatic, non-sight threatening pathology that is retained in the community.

Key lessons included careful piloting and auditing of every step with active stakeholder involvement from the

npg	
396	

Table 2	Audit of hours spent b	y staff prior to	(2006) and after COERU (2008)
---------	------------------------	------------------	-------------------------------

	Average weekly hours 2006	Average weekly hours 2008
Consultant hours vetting paper referrals	2	0.5
Consultant hours paper referral correspondence	1.0	0.5
Consultant 4 OPD clinic hours	16	15
Consultant hours viewing images	0	1.0
Consultant hours electronic referral correspondence	0	1.0
Total	19.0	18.0
Four specialist nurse hours vetting referrals	0	20
Four specialist nurse 10 OPD clinic hours	150	130
Total	150	150

beginning. Shortcutting these steps have resulted in failure of other ophthalmology electronic referral systems.¹⁷ A significant difference between Scotland and the rest of the United Kingdoms is the higher community remuneration for sight tests. We and other groups have shown the service benefits from this.¹⁸

Encrypted mail is freely available across the NHS in the United Kingdoms. Similar encrypted email technology can easily and cheaply be adapted for the purpose of using secured hypertext transport protocols (HTTPs) to encrypt information as has already been used internationally for telemedicine.^{19,20} Pockets of electronic referral already exist within ophthalmology globally.^{21,22} Furthermore, electronic referral has been shown to have lower startup costs than conventional services.²³ This may hold even greater benefit for developing countries and regions with geographically dispersed populations.

Across Fife, we have found benefits to be profound. Fife now has the shortest outpatient waits of any ophthalmology region in Scotland, and has the shortest wait for hospital appointments for wet maculardegeneration patients amongst 40 European centres.²⁴ Our findings are highly relevant as the impact of improved electronic communication between primary and secondary ophthalmic care is likely to increase further in the near future, following the Scottish government passing a £6.6 million business case to connect all community optometrists to hospital ophthalmology departments in 2010. The platform will use a 'virtual private network' (VPN) that connects to a server and will provide secure, remote access to community optometrists. Twelve of the fourteen Scottish healthboards have already agreed to connect to the network at present. The results of these changes will be available in the near future, and may have implications for other UK regions as well as international providers of ophthalmic healthcare.

In summary, we show that ophthalmic service redesign based around a core of structured, centralised electronic referral with increased clinical information, has the potential to improve the use of existing capacity with resultant beneficial effects on waiting times, reductions in DNA rate, and emergency attendances.

Summary

What was known before

• The benefits of non-consultant vetting, triaging with images, and electronic referral have all been shown separately in reported literature.

What this study adds

- Long-term data showing the centralisation of referral with the use of electronic referral having digital imaging reduces new outpatient appointments and waiting time by making better use of the existing capacity.
- There is an additional benefit gained by reduction in DNA and emergency appointments.

Conflict of interest

The authors declare no conflict of interest.

Acknowledgements

Thanks to Fife optometrists Colin Ferrier, Kirit Rach, Charles McKinnon, Ruth Robertson, Helen Paterson, Graham West (Fife Specialist ophthalmic nurses), Dr James Cameron, and Dr Suheb Ahmed for work on the pilot study. No funding was obtained for the research described. The pilot study was funded by the Electronic Clinical and Communications Implementation project (Scottish government).

References

- Siciliani L, Hurst J. Tackling excessive waiting times for elective surgery: a comparative analysis of policies in 12 OECD countries. *Health Policy* 2005; **72**(2): 201–215.
- 2 Cooper ZN, Mcguire A, Jones S, Le Grand J. Equity, waiting times, and NHS reforms: retrospective study. *BMJ* 2009; **339**: b3264.



- 3 Guyer DR, Fine SL, Maguire MG, Hawkins BS, Owens SL, Murphy RP. Subfoveal choroidal neovascular membranes in age-related macular degeneration. Visual prognosis in eyes with relatively good initial visual acuity. *Arch Ophthalmol* 1986; 104(5): 702–705.
- 4 The NHS Improvement Plan: Putting people at the heart of public services., Department of Health,(UK) Editor 2004..
- 5 Willcox S, Seddon M, Dunn S, Edwards RT, Pearse J, Tu JV. Measuring and reducing waiting times: a cross-national comparison of strategies. *Health Aff (Millwood)* 2007; 26(4): 1078–1087.
- 6 The Royal College Ophthalmologists. Ophthalmic Services Guidance: ophthalmic outpatients departmentsFebruary 2012; Available from http://www.rcophth.ac.uk/ page.asp?section=293sectionTitle=Ophthalmic + Services + Guidance.
- 7 Buyx AM, Friedrich DR, Schone-Seifert B. Ethics and effectiveness: rationing healthcare by thresholds of minimum effectiveness. *BMJ* 2011; 342: d54.
- 8 Imrie F, Blaikie A, Cobb C, Sinclair A, Wilson D, Dobson S *et al.* Glaucoma electronic patient record–design, experience and study of high-risk patients. *Eye (Lond)* 2005; **19**(9): 956–962.
- 9 Cameron JR, Ahmed S, Curry P, Forrest G, Sanders R. Impact of direct electronic optometric referral with ocular imaging to a hospital eye service. *Eye (Lond)* 2009; 23(5): 1134–1140.
- 10 The Official Project Initiation Document for 18 Weeks: the Referral to Treatment Standard Includes And An Overview Of The Programme, Timeline, And Key Deliverables. 2008 February 2012; The British Government. Available from http://www.18weeks.scot.nhs.uk/key-18-weeksdocuments/.
- 11 Baldwin L, Clarke M, Hands L, Knott M, Jones R. The effect of telemedicine on consultation time. *J Telemed Telecare* 2003; 9(Suppl 1): S71–S73.
- 12 Whited JD, Hall RP, Foy ME, Marbrey LE, Grambow SC, Dudley TK *et al.* Teledermatology's impact on time to intervention among referrals to a dermatology consult service. *Telemed J E Health* 2002; **8**(3): 313–321.

- 13 Chao LW, Cestari TF, Bakos L, Oliveira MR, Miot HA, Zampese M et al. Evaluation of an Internet-based teledermatology system. J Telemed Telecare 2003; 9(Suppl 1): S9–12.
- 14 Gallucci G, Swartz W, Hackerman F. Impact of the wait for an initial appointment on the rate of kept appointments at a mental health center. *Psychiatr Serv* 2005; 56(3): 344–346.
- 15 Cohen AD, Kaplan DM, Kraus M, Rubinshtein E, Vardy DA. Nonattendance of adult otolaryngology patients for scheduled appointments. J Laryngol Otol 2007; **121**(3): 258–261.
- 16 Hau S, Ioannidis A, Masaoutis P, Verma S. Patterns of ophthalmological complaints presenting to a dedicated ophthalmic accident & emergency department: inappropriate use and patients' perspective. *Emerg Med J* 2008; 25(11): 740–744.
- 17 de Bont A, Bal R. Telemedicine in interdisciplinary work practices: on an IT system that met the criteria for success set out by its sponsors, yet failed to become part of everyday clinical routines. *BMC Med Inform Decis Mak* 2008; 8: 47.
- 18 Ang GS, Ng WS, Azuara-Blanco A. The influence of the new general ophthalmic services (GOS) contract in optometrist referrals for glaucoma in Scotland. *Eye (Lond)* 2009; 23(2): 351–355.
- 19 Hersh D, Hersch F, Mikuletic L, Neilson S. A Web-based approach to low-cost telemedicine. *J Telemed Telecare* 2003; 9(Suppl 2): S24–S26.
- 20 Liederman EM, Morefield CS. Web messaging: a new tool for patient-physician communication. J Am Med Inform Assoc 2003; 10(3): 260–270.
- 21 Kumar S, Yogesan K, Hudson B, Tay-Kearney ML, Constable IJ. Emergency eye care in rural Australia: role of internet. *Eye (Lond)* 2006; **20**(12): 1342–1344.
- 22 John S, Sengupta S, Reddy SJ, Prabhu P, Kirubanandan K, Badrinath SS. The Sankara Nethralaya mobile teleophthalmology model for comprehensive eye care delivery in rural India. *Telemed J E Health* 2012; **18**(5): 382–387.
- 23 Bergmo TS. An economic analysis of teleconsultation in otorhinolaryngology. J Telemed Telecare 1997; 3(4): 194–199.
- 24 Scottish Advisory Board Meeting (ARMD). 2010.