

## **FAQs: Announcing the Introduction of Site Licenses to Palgrave Macmillan Journals**

### **Palgrave Macmillan site licenses**

#### **What is a site license to a Palgrave Macmillan journal?**

A site license to a Palgrave Macmillan journal entitles your users to multiple-concurrency desktop access to all current content from that journal and four years of archives. It will also provide you with the benefit of post-cancellation rights.

#### **When will NPG start selling Palgrave Macmillan journal site licenses?**

From 31 March 2008 NPG will begin selling Palgrave Macmillan site licenses. If you are a multi-site organisation wishing to purchase or upgrade to a site license prior to this date, please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com). Single site organisations purchasing before that date should purchase online content via an Online Only or combined Print + Online subscription.

#### **Why is Palgrave Macmillan changing its journals sales model?**

- It is part of Palgrave Macmillan's ongoing commitment to providing improved online content and functionality. This is reflected in other areas of our business, such as the launch of the *New Palgrave Dictionary of Economics* in 2008.
- De-coupling print and online enables Palgrave Macmillan to give customers greater flexibility and choice and reflects changes in customer demand.
- Selling Site Licenses to Palgrave Macmillan journals via the NPG will lead to streamlined processes for the customer and a simpler ordering process.

### **Pricing**

#### **I want to know how much my organization will have to pay.**

In October we will be adding the pricing for Palgrave Macmillan journals to the NPG Librarian gateway at <http://www.nature.com/libraries/>. This means that pricing will be available more than 5 months before site licenses are sold. Pricing will be tiered and based on organization type. However, pricing has been structured to ensure that all but the very largest academic customers fall into the smallest pricing band.

- The pricing will be based on non-science FTE rather than full FTE.
- An academic organization with a non-science FTE of less than 30,000 will fall into the smallest band.
- Site licenses for this group will be the same price as a 2008 print subscription plus relevant tax.

Other organizations and larger academic organizations should contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com)

**I am not an Academic Librarian/Subscriber. How much will my site license cost?**

Please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com) if you have any queries about pricing for non-academic customers.

**I want to take a Print subscription and a site license. Does this mean my price will double?**

If you would like to take both a print subscription and a site license to the same title, please speak to your sales representative after 31 March 2008 to discuss pricing.

**Current subscribers and 2008 renewals**

**Will I still be able to buy a combined Print + Online or Online Only subscription?**

You will not be able to purchase or renew any combined Print + Online subscriptions or Online Only subscriptions from 31 March 2008. Orders for these products with a start date later than 31 March 2008 will not be accepted.

All 2008 subscriptions renewed or purchased before this date will continue to entitle you to single site access until the end of the subscription term. At this point you will be able to purchase a Print Only subscription and/or a site license.

**I am about to renew my combined Print + Online subscription(s) for 2008. What should I do?**

Please renew as you have done previously, either direct from [subscriptions@palgrave.com](mailto:subscriptions@palgrave.com) or through your supplier/agent. Select the combined Print + Online option to ensure uninterrupted online access through 2008. You will then be contacted during 2008 by a sales representative to discuss your requirements for 2009. If you do not require online access please select the Print Only option on your renewal.

**I am about to renew my Online Only subscription(s) for 2008. What should I do?**

Please renew as you have done previously, either direct or through your supplier/agent. You will be contacted during 2008 by a sales representative to discuss your requirements for 2009.

**I am about to renew my Online Only subscription(s) for 2008. Will this automatically be a site license?**

You will be able to renew as you have done previously and your Online Only subscription will provide you with online access for a single site. This will not be a site license. You will be contacted during 2008 by a sales representative to discuss your requirements for 2009. If you would like further information before then, please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com)

**I am an existing Institutional subscriber. Do I need to contact a sales representative or will they contact me?**

For any further information on these changes before 31 March 2008, please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com). As of 31 March 2008, we will update our help pages with contact details for the relevant sales team in all territories.

**I have already renewed my combined Print + Online or Online Only subscription. Can I cancel this and convert to a site license before it expires?**

In certain circumstances it may be possible to transition to a Site License for a pro-rated fee before your subscription expires. Please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com)

**I have an Institutional combined Print + Online subscription which I am using for my own personal use. Do I have to buy a site license?**

Your combined Print + Online subscription is valid for the duration of its term and entitles you and your colleagues to online access for a single site. Please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com) to check if this is activated. If you require access for more than one user, please renew the Institutional combined Print + Online or Online Only subscription. You will then be contacted from 31 March 2008 to discuss your site license requirements going forward.

If you are using your subscription for personal use only please contact us at [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com) on renewal to see if a Personal subscription is available for that title.

**I am a personal subscriber. What changes will I see?**

You will not see any changes in the way you order and access your subscription. Please renew as normal. You will continue to receive the print product and will also continue to have Login access to the online content.

**What about Print? How do I order that in 2009?**

All subscription orders/renewals placed after 31 March 2008 will be to a Print Only model and you will order this from [subscriptions@palgrave.com](mailto:subscriptions@palgrave.com) or through your usual agent.

**Does that mean I have to go to two places to order the product in Print and Online?**

From March 31 2008 print subscriptions and Site Licenses will be handled separately. However, please note that NPG and Palgrave Macmillan Journal Site Licenses will now be handled by the same sales representative, which should make for a more efficient process for our customers.

**Purchasing a site license**

**Can I buy a site license before I am contacted by a sales representative?**

Site licenses are already available to Palgrave Macmillan journals for multi-site customers. Please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com)

If you are a single site requiring online access prior to 31 March 2008, please purchase a combined Print + Online or Online Only subscription and you will automatically be contacted during 2008.

**I already purchase NPG site licenses through an NPG sales representative. Can I simply add Palgrave site licenses to my upcoming renewal?**

In most cases, you are advised to renew your Palgrave Macmillan journal subscription(s) through your regular routes until 31 March 2008. In exceptional circumstances, it may be possible for the NPG and Palgrave representatives to work on an alternative solution ahead of this date. Please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com)

**I already have a Palgrave site license. Will I see any changes?**

Terms and conditions of your current licenses will be valid for the duration of that license.

Customers renewing from 31 March 2008 will be required to sign a new licence agreement which will include post-cancellation rights. If you are a current Nature Publishing Group site license customer, you will be able to add an addendum to the site license agreement to reflect any new acquisitions. From 31 March 2008, your key contact will be an NPG sales representative.

**I have a subscription to a journal that is not calendar year, when will I have to change to the new model?**

Renewals for products expiring from March 2008 will only offer a Print Only option. As NPG will not be selling site licenses until April 2008, the online portion of these products will be graced until 30 June 2008 to allow customers to purchase a site license if they wish to do so. Licenses for these products will be back-started to the renewal date.

**How much VAT will I have to pay?**

Please refer to the relevant VAT information for your country at <http://www.palgrave-journals.com/pal/information/vat.html> and refer to the Online Only information to see how much VAT you would pay on a Site License.

**Can I buy a site license through my subscription agent?**

It will be possible to work with some agents in certain territories. Please ask your agent representative to contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com) or your sales representative to discuss this.

**I buy my NPG products through a consortium. Can I buy Palgrave site licenses through a consortium?**

Palgrave Macmillan journal site licenses will be available to consortia as per the NPG model at [www.nature.com/libraries/site\\_licenses/consortia.html](http://www.nature.com/libraries/site_licenses/consortia.html). The discounts will be on a similar model and you will be able to purchase through the same representative, ensuring a smoother process.

**Access/Technical**

**How will access be authenticated?**

Access for Site Licenses will be via IP authentication. This means that once your Institution is registered, your users will have automatic access for all IP ranges registered, including proxy servers. The administrator will retain Login access to administrative details and usage statistics.

**What are IP ranges?**

Please see further information about IP ranges at [http://www.palgrave-journals.com/pal/information/ip\\_address.html](http://www.palgrave-journals.com/pal/information/ip_address.html)

**I cannot use IP authentication for security reasons.**

Please contact [journals-sales@palgrave.com](mailto:journals-sales@palgrave.com) or discuss this with your sales representative after 31 March 2008 and we may be able to find an alternative arrangement for your online access.

**Will I be able to access via Athens?**

Yes, if you are an Athens registered Institution, your students/users will be able to access our journals via Athens.

**License Agreement**

**If I purchase a site license but do not want to renew it, will I retain the rights to the content I have paid for?**

Yes, from March 31 2008, any new site licenses will include a clause granting you access to the material published during your site license period. This will match the clause already in place for NPG site licenses. Please see [http://www.nature.com/libraries/site\\_licenses/benefits.html#postcancel](http://www.nature.com/libraries/site_licenses/benefits.html#postcancel)

**Can I see a copy of the license agreement now?**

We will be making the license agreement available for review online by the end of 2007. It will mirror the NPG site license agreement and it will be possible to have a single license agreement to cover all Palgrave Macmillan journal and NPG site licenses.

**I have already signed a license agreement, will I have to sign a new one?**

A new license agreement will need to be signed at the end of the subscription period. If you are purchasing a site license, you will sign a new site license agreement, which will grant you post-cancellation rights.