Masai Mara tourism reveals partnership benefits

Wise use of income could satisfy local communities while aiding conservation efforts.

Sir — As government budgets for conservation in protected areas decline, there is increasing need for other mechanisms to fund conservation efforts: for example, private-sector involvement. Tourism has long been viewed as a potentially benign source of funding for protected areas, but relatively few sites worldwide have so far been able to generate significant resources. Even where they have, sustainable conservation will result only if the revenues generated are properly managed and allocated.

A case in point is the Masai Mara National Reserve in Kenya, world famous for its huge density and diversity of wildlife and an annual migration of more than a million wildebeest. Visitor entrance fees alone could generate \$US5.5 million annually for conservation and surrounding community development. This equates to earnings of over \$3,500 per square kilometre, some 12 times more than the estimated requirement for effective management 1.

To date, little revenue has been collected by the local councils overseeing the reserve, and very little has been reinvested. This all appears set to change as the Trans Mara County Council has just contracted the Mara Conservancy, a

Kenya-based private consortium, to manage its portion of the reserve, including ticketing, revenue collection, tourism management, security and wildlife conservation. In its first few weeks of operation in June and July, the Mara Conservancy generated more than five times the amount previously collected by the council over a whole year, as well as attracting additional donor funding². Already new security and management equipment has been purchased and staff are being paid on time.

Such a dramatic turnaround bodes well for a reserve that has suffered from uncontrolled and unmanaged tourism impact, and which has witnessed considerable declines in many of its wildlife species³. Moreover, this example could have far-reaching consequences for both wildlife and local Maasai communities. Much of the Masai Mara's wildlife is seasonally reliant on dispersal areas outside the reserve, which results in considerable conflict between people and wildlife. Local communities are entitled to receive 19% of reserve revenues as compensation, but have received little or no money since the mid-1990s. The turnaround in financial management in Trans Mara suggests that these

communities could soon see the benefits they are due, which should be equivalent to at least \$1 million around the whole reserve.

However, as revealed at workshops supported by the United Kingdom's Darwin Initiative, local residents remain suspicious of this new, private management structure, which appears as yet another neo-colonialist plot to expropriate their land. The onus is on the Mara Conservancy to ensure that benefits flow to neighbouring communities via the local council as rapidly as it is upgrading the resources of the reserve management itself.

If financial resources can be effectively captured and appropriately deployed, then real conservation gains could be made, both inside and outside the reserve. The Masai Mara could become a model for tourism-based, sustainable, integrated conservation and development through public—private partnerships.

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Italian immunology well but hoping to do better

Sir — I was delighted to read, in the same issue, your News Feature on science in Italy (Nature 412, 264-265; 2001) and your Naturejobs article on careers in clinical immunology (Naturejobs 19 July, 5; 2001). However, contrary to the statement in Naturejobs, clinical immunology and allergy is a medical specialism in Italy. There are 24 Italian university postgraduate training centres, accepting about 50 medical doctors a year who specialize in allergy and clinical immunology after a four-year programme. In addition, there are about 40 PhD programmes in basic and clinical immunology.

Basic and clinical immunology is relatively strong in Italian academic institutions. A recent survey of the productivity of Italian biochemical research commissioned by the Research and Education Ministry showed that immunological disciplines fare much better than other biomedical sciences. And an analysis by the US Institute for

Scientific Information showed that 20% of the 100 most productive Italian investigators are either basic or clinical immunologists (*Immunology Letters* **73**, S51, 2000).

I agree with your News Feature that immunology suffers from many of the problems common to Italian biomedical research: insufficient funding and little collaboration with industry. It is to be hoped that the new Research and Education Minister, Letizia Moratti, will recognize the strategic importance of investment in science.

Gianni Marone

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Postdocs in France need less red tape, more cash

Sir — Having lived in France and worked at the Pasteur Institute for four years, I agree with your editorial "Mixed fortunes in France" (*Naturejobs* 16 August, 3; 2001)

that, in general, there is no lack of candidates for postdoctoral positions in European (or North American) institutions. I also agree that the definition of a 'quality' candidate varies depending on a lab director's priorities and vision.

Certain particularities of the French system explain why some organizations there say they have difficulties attracting quality candidates. Funding for newly graduated French PhDs makes it very difficult for them to stay in France to continue their training. There are very few external postdoctoral funding sources, so unless candidates are admitted to permanent positions with the CNRS or INSERM they cannot be paid from a lab's operating budget (as is done in the United States and Canada). Hence, many high-quality candidates are forced to leave France and continue their training elsewhere.

For foreign candidates, the situation in France is complicated. The lack of domestic funding for postdoc salaries means that most foreign candidates must arrive with their own funding. Postdocs from other European countries have an

correspondence

easier time than those from elsewhere. Many of the former can obtain funding from organizations in their home countries or from other European community sources, and immigration issues are simplified.

For non-European citizens, however, the visa and immigration requirements and procedures are complex. Many institutions have little or no administrative structure to help foreign candidates navigate the complicated rules and regulations. In this regard, things are slowly improving in some institutions, such as the Pasteur Institute, but not in others, such as the Ecole Normale Supérieure, where candidates are left to their own devices.

The French government could greatly improve the pool of quality candidates available to its research organizations by developing new sources of funding available to all postdocs, and by simplifying the administrative procedures for foreigners wishing to train in France.

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Planned law could put German research at risk

Sir—The planned new university law in Germany (Hochschulrahmengesetz) is intended to make universities more competitive by abolishing the Habilitation requirement, and by creating new positions (Juniorprofessoren) to allow people to carry out independent research before attaining a tenured position (see News Feature, pages 768–770).

We fully support these aims, and firmly believe that the establishment of many more groups of independent young investigators is essential to making the German research system more flexible, attractive and productive. These groups could be modelled on the US system's assistant-professor grade, or on the independent research groups which are already established at several German universities and Max Planck institutes.

But the new law contains strict time constraints that severely undermine the competitiveness of German research, at least in the area of life sciences. We strongly believe this law must be changed before it goes through parliament.

The intention is that there will be no more than six years between the diploma (the examination required before beginning a PhD project) and the start of a

junior professorship, which itself is limited to a maximum of six years. In a manner that may seem typically German, both time limits will be strictly enforced. After a transitional period, the completion of a period as *Juniorprofessor* will become the prerequisite for securing a regular, tenured position.

As a consequence, all PhD and postdoctoral work will have to be completed within only six years, which is much too short for many biomedical and other natural-science projects. It will become unrealistic to complete an innovative PhD project and then move to a new lab for postdoctoral research. Up to now, almost all postdocs working both in Germany and abroad have taken more than six years to complete their work. Yet under the new law, any scientist exceeding the six-year limit will be excluded from a post as *Juniorprofessor*. Far from luring German postdocs working in foreign countries back home, the new law will actually exacerbate the brain drain.

The time limit will effectively abolish the current postdoctoral system in Germany. The prerequisite for a post as *Juniorprofessor* will be an excellent PhD thesis, with no requirement for additional scientific work.

This regulation will increase the dependence of PhD students on their advisers, a dependency that may be even worse than that experienced by more senior scientists doing their *Habilitation* (which the new law is intended to mitigate) and will render everyone's subsequent academic career contingent on the initial stage of their scientific activity. Almost all *Juniorprofessoren* will lack the invaluable experience of having done research in more than one lab (within Germany or abroad) before starting their own group, and will be less inclined to change research topics.

In sum, the strict adherence to this sixyear rule will not only deprive German research labs of postdocs and exacerbate the brain drain, but will result in poorly qualified academics, lacking the valuable experience of having worked in different laboratories or on different subjects. Moreover, the emphasis on time, rather than quality, will encourage research projects that are safe and dull, rather than innovative yet risky.

More than 1,000 scientists (*Professoren*, group leaders, postdocs and students) support the views expressed here; their names and addresses are listed at www.zmnh.uni-hamburg.de/jentsch/ unterschriften.

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Hunger added an edge to Vincent's sharp wit

Sir — Glancing through old issues of Nature recently, I ran across the Millennium Essay "Sounds of Silence" by Robert C. Young (Nature 408, 141; 2000). The picture of Skull with a Burning Cigarette by Vincent van Gogh is striking. It is worth a comment, for van Gogh is arguably the artist whose paintings are mostly easily recognized. Skull with a Burning Cigarette scarcely fits our preconceived notions of van Gogh's work.

It was painted in the winter of 1885–1886 in Antwerp, and the artist was "mocking the procedure in drawing classes, where a skeleton invariably served as the basis of anatomical studies" (I. F. Walther and R. Metzger *Vincent van Gogh, The Complete Paintings* 217; Taschen; 1993).

The artist was objecting to the lifelessness of this procedure, the very opposite of what he wished to bring out in his paintings. The cigarette was added as he had just taken up smoking to deaden the hunger he felt so often. It has been suggested that this painting may, in a sense, be regarded as Van Gogh's first self-portrait.

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Bacteria in biofilms are living an unnatural life

Sir — Jean-Marc Ghigo in his interesting Letter (Nature 412, 442–445; 2001) states the oft-repeated canard that "most natural bacterial populations are found associated with environmental surfaces". This is not true.

Bacteria are the most numerous organisms in the biosphere. A quick look at a sample from the oceans, the largest habitat on Earth, would reveal individual bacterial cells (when stained for their DNA) scattered across the darkened field, like stars on a clear night.

Of course there are bacteria in biofilms, but in the biosphere these are the exception rather than the rule. Their more numerous free-living brethren may tell us more about why these bacteria live in such an unnatural state.

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